

Supplementary Sheet for the fiscal year ended March 31, 2025

Sumitomo Electric Industries, Ltd. May 13, 2025

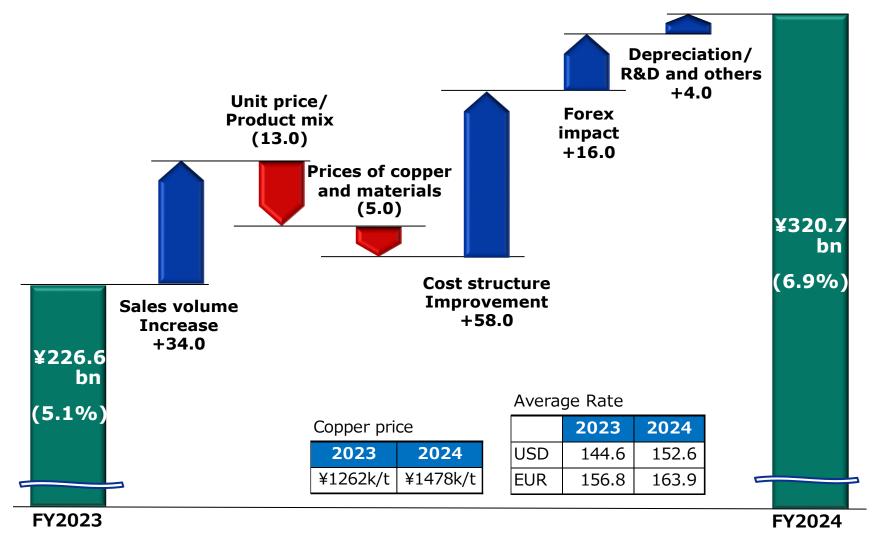
1-1. FY2024 Results

¥bn	FY2023 Actual①	FY2024 Revised Plan②	FY2024 Actual3	Growth ③一①	Difference ③-②	FY2025 25M Plan
Net Sales	4,402.8	4,600.0	4,679.8	+277.0	+79.8	4,400.0
Operating Profit	226.6	280.0	320.7	+94.0	+40.7	250.0
Share of profit of investments accounted for using equity method	20.2		14.8	(5.4)		
Other Non-Operating Income/Expenses	(31.5)		(25.9)	+5.5		
Ordinary Income	215.3	266.0	309.5	+94.2	+43.5	
Extraodinary Income or Loss	23.2		(5.4)	(28.6)		
Profit before Income Taxes	238.5		304.1	+65.5		
Taxes and Profit Attributable to Non-Controlling Interests	(88.8)		(110.3)	(21.5)		
Profit Attributable to Owners of the Parent	149.7	160.0	193.8	+44.0	+33.8	
Before tax ROIC	7.6%		9.3%			8% or more
ROE	7.3%		8.6%			8% or more



1-2. OP variation factors from FY2023 to FY2024

(%):OP Rate





1-3. Sales and OP by Segment

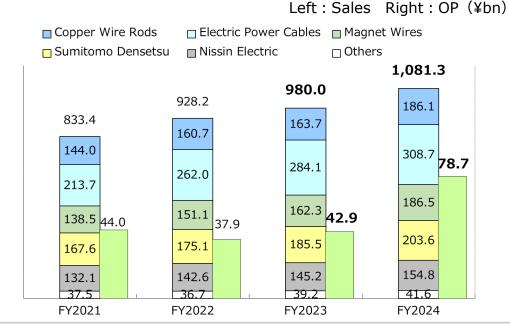
	FY20 Actua		FY2024 Revised Plan②		FY2024 Actual③		Growth ③ – ①		Difference ③ – ②	
¥bn	Sales	OP	Sales	ОР	Sales	OP	Sales	ОР	Sales	OP
Environment and Energy	980.0	42.9	1,090.0	65.0	1,081.3	78.7	+101.4	+35.8	(8.7)	+13.7
Infocommunications	206.1	(11.6)	230.0	17.0	223.3	19.9	+17.2	+31.5	(6.7)	+2.9
Automotive	2,596.4	144.7	2,670.0	152.0	2,734.7	172.4	+138.3	+27.7	+64.7	+20.4
Electronics	356.5	29.3	360.0	26.0	377.2	29.3	+20.8	+0.0	+17.2	+3.3
Industrial Materials and Others	364.2	21.1	360.0	20.0	372.7	20.6	+8.5	(0.5)	+12.7	+0.6
Total	4,402.8	226.6	4,600.0	280.0	4,679.8	320.7	+277.0	+94.0	+79.8	+40.7

^{**}Differences between the aggregate of all segments and Total are consolidated eliminations.

1-4. OP variation factors and performance trends by segment Left: Sales Right: OP (¥bn)

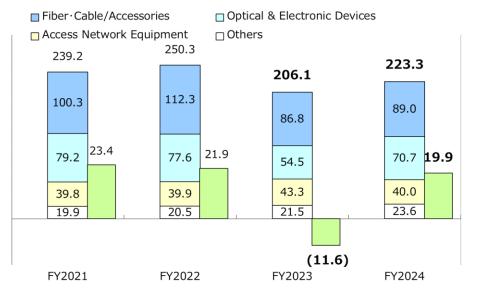
Environment and Energy
[OP]FY2024: 78.7 billion yen
(+35.8 billion yen from FY2023)

- (+) Increase in number of power cable, rectangular magnet wires for xEV
- (+) Increase in sales of Nisshin Electric and Sumitomo Densetsu
- (+) Copper price impact: Sales ¥70.0 bn
- (+) OP ¥ 4.2 bn



<u>Infocommunications</u> [OP]FY2024: 19.9 billion yen (+31.5 billion yen from FY2023)

- (+) Increase in volume of optical devices and connectors for data centers due to expansion of Generative AI
- (+) Cost reduction through productivity improvement
- (+) Forex impact





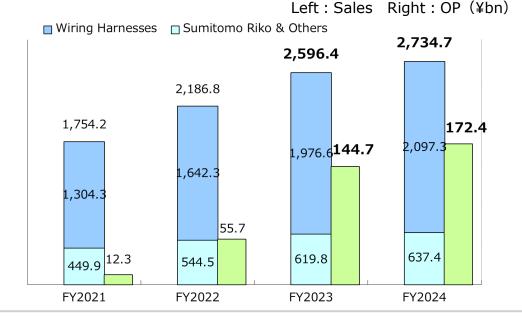
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1-4. OP variation factors and performance trends

by segment

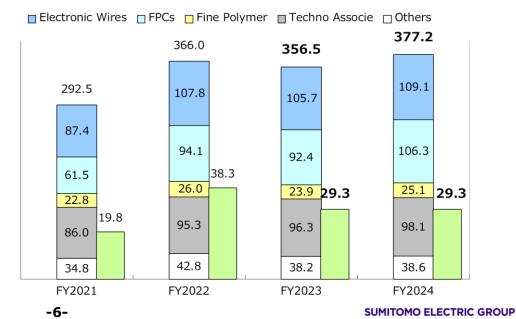
Automotive
[OP]FY2024: 172.4 billion yen
(+27.7 billion yen from FY2023)

- (+) Cost reduction through productivity improvement
- (+) Forex impact
- (-) Volume of Wiring Harnesses decreased by 1% yoy, mainly in China



Electronics
[OP]FY2024: 29.3 billion yen
(+0.0 billion yen from FY2023)

- (+) Steady demand for FPCs for major customers
- (-) Rising labor costs and material costs





1-4. OP variation factors and performance trends by segment

Left: Sales Right: OP (\(\frac{1}{4}\)bn)

Industrial Materials and Others [OP]FY2024 : 20.6 billion yen ((0.5) billion yen from FY2023)

- (-) Decrease in volume of carbide tools for automobiles
- (-) Rising labor costs



1-5. BS as of FY2024 end

¥bn	FY2023 Atual①	FY2024 Actual②	Difference 2-1	¥bn	FY2023 Actual①	FY2024 Actual②	Difference 2-1
Cash and Time Deposits	269.7	295.9	+26.2	Trade Payables	479.8	473.8	(6.0)
Trade Receivables	912.4	911.9	(0.5)	Interest Bearing Debt	801.5	775.9	(25.6)
Inventories	885.0	923.0	+38.0	Other	652.2	661.5	+9.3
Property, Plant and Equipment	1,098.2	1,121.8	+23.7	Total Liabilities	1,933.5	1,911.2	(22.3)
Investment Securities	607.1	604.7	(2.4)	Total Shareholders' Equity	1,738.1	1,862.9	+124.9
Other	593.0	584.2	(8.7)	Total Accumulated Other Comprehensive Income	469.6	427.5	(42.1)
				Non-Controlling Interests	224.2	240.0	+15.8
				Total Net Assets	2,431.9	2,530.4	+98.5
Total Assets	4,365.4	4,441.6	+76.2	Total Liabilities and Net Assets	4,365.4	4,441.6	+76.2



1-6. Statement of Cash Flows

		FY2023	FY2024	Difference
	¥ bn	Actual 1	Actual2	2-1
	Profit before Income Taxes	238.5	304.1	+65.5
	Depreciation and Amortization	206.3	206.2	(0.2)
	Changes in Working Capital	47.6	△25.6	(73.2)
	Other	△99.0	∆82.4	+16.6
Cash	n Flows from Operating Activities	393.5	402.3	+8.8
Cash	n Flows from Investing Activities	△123.8	△223.9	(100.1)
Free	Cash Flow	269.7	178.3	(91.3)
Cash	n Flows from Financing Activities	△292.3	△150.8	+141.5
Othe	er	11.5	△1.3	(12.8)
Incr	ease(Decrease) in Cash and Cash Equivalents	△11.2	26.2	+37.4
Casl	n and Cash Equivalents at the End of Year	268.3	294.5	+26.2



2-1. FY2025 Forecasts

Announced in May 2023

		FY2024	FY2	025		FY2025
	¥bn	Actual	1H Plan	Annual Plan	Growth	25M Plan
Net Sales		4,679.8	2,170.0	4,500.0	(179.8)	4,400.0
Operating Profit		320.7	91.0	275.0	(45.7)	250.0
Ordinary Income		309.5	91.0	280.0	(29.5)	
Profit Attributable to Owners of the Parent		193.8	45.0	190.0	(3.8)	
Before tax ROIC		9.3%		9.0%		8% or more
ROE		8.6%		8.2%		8% or more
	USD EUR Copper	¥153 ¥164 1478¥k/t		¥140 ¥155 ¥1400k/t		¥130 ¥140 ¥1200k/t



2-2. Impact of U.S. Additional Tariffs (Assumptions for our guidance)

Direct Impact (list major ones)

Wiring Harnesses Tariffs on auto parts +25%

(USMCA compliant products are exempt until June)

Other Products In principle +10%

(Mexico and Canada +25%, China +145%)

Indirect Impact

Decrease by 10% in automobile sales in the U.S., etc.

Factoring into Guidance

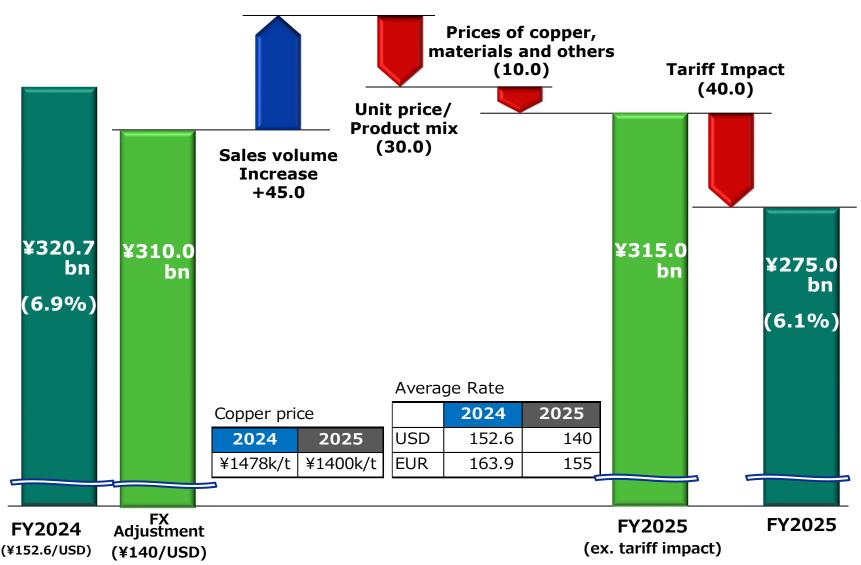
We will strive to minimize the impact by shifting prices and reviewing the production structure, but we have factored in a downside risk of **-40.0 billion yen in operating profit**, including indirect impact.



2-3. OP variation factors from FY2024 to FY2025

(%):OP Rate

Connect with Innovation



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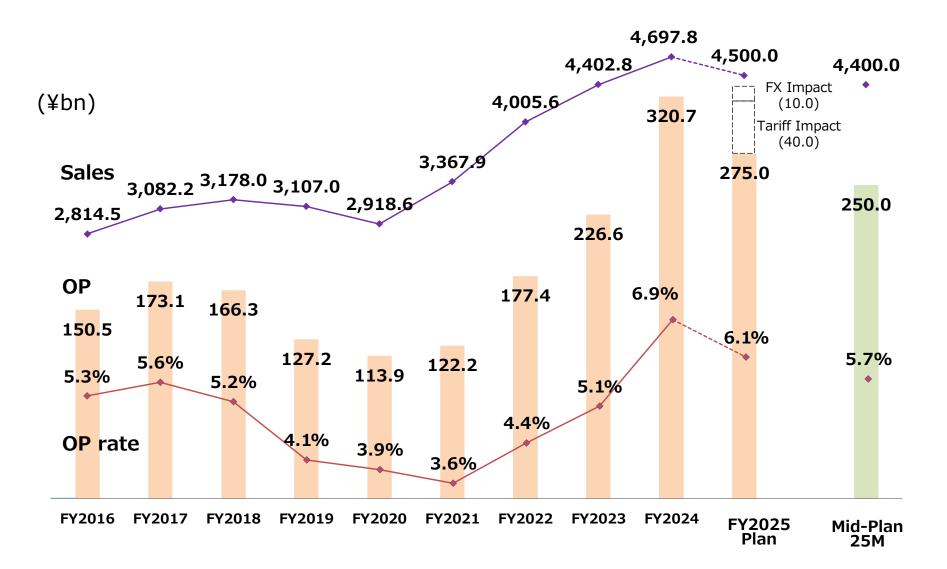
2-4. Sales and OP by Segment

Announced in May 2023

	FY2024			FY2	025		Difference		25M	
	Actua	al①	1HPlan		Annual Plan2		2-1		FY2025 Plan	
¥bn	Sales	ОР	Sales	ОР	Sales	ОР	Sales	OP	Sales	ОР
Environment and Energy	1,081.3	78.7	510.0	23.0	1,090.0	62.0	+8.7	(16.7)	1,020.0	50.0
Infocommunications	223.3	19.9	130.0	11.0	280.0	37.0	+56.7	+17.1	280.0	25.0
Automotive	2,734.7	172.4	1,210.0	35.0	2,500.0	127.0	(234.7)	(45.4)	2,500.0	110.0
Electronics	377.2	29.3	180.0	13.0	360.0	25.0	(17.2)	(4.3)	360.0	30.0
Industrial Materials and Others	372.7	20.6	190.0	9.0	390.0	24.0	+17.3	+3.4	390.0	35.0
Total	4,679.8	320.7	2,170.0	91.0	4,500.0	275.0	(179.8)	(45.7)	4,400.0	250.0

^{*}Differences between the aggregate of all segments and Total are consolidated eliminations.

3. Performance Trends



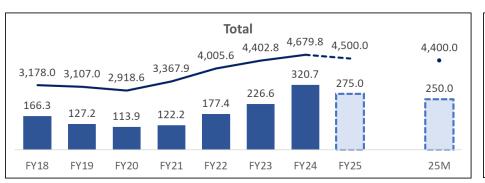


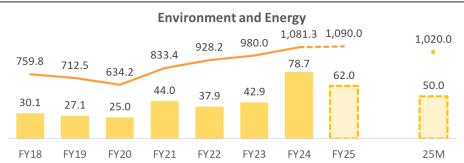
4. Dividend

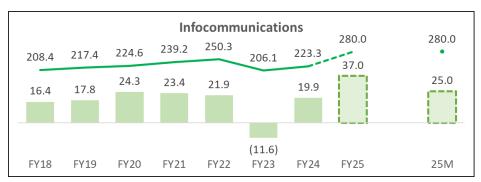
(¥/share) 120 Year end dividend payment ☐ Intermediate dividend payment ¥100 ¥97 100 ¥77 ¥77 80 50 61 60 ¥50 ¥50 ¥48 ¥46 52 41 ¥40 40 25 25 ¥32 24 25 16 50 16 20 36 36 25 25 25 24 24 21 16 0 FY2018 Previous FY2024 FY2017 FY2019 FY2020 FY2021 FY2022 FY2023 FY2025 Plan Earnings per 154.29 151.38 93.24 72.25 123.49 144.45 248.47 243.63 191.98 share (Yen) Dividend 31.7% 42.9% 44.3% 40.5% 34.6% 40.1% 29.8% 39.0% 41.0% Payout Ratio

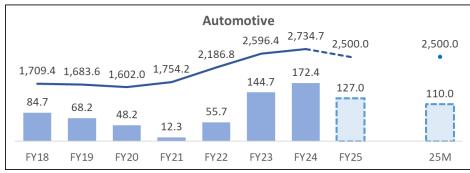


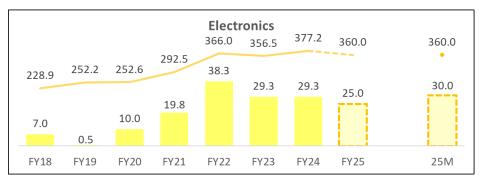
(Reference) Annual Sales and OP















Notes on Perspective Information

This presentation material contains various outlook and perspective information derived from our own presumptions and judgments based on currently available information on conditions and prospects of each market and economic circumstances such as currency exchange rate fluctuations. All figures and statements with respect to the future performances, projections, and business plans of Sumitomo Electric and its affiliated companies are constituted by those outlook and perspective information. Factors that could cause actual results to differ materially include, but not limited to:

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- 2. Fluctuations of currency exchange rates, especially between the Japanese yen and the U.S. dollar, the euro and Asian currencies.
- 3. The ability of Sumitomo Electric and its affiliated companies to cope with rapid technological development.
- 4. Changes in financial, management, environmental and other presumptions.
- 5. Current and future laws and regulations in foreign countries involving trade and other activities.
- 6. Changes in the market value of securities owned by Sumitomo Electric and its affiliated companies.

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