

Supplementary Sheet for the fiscal year ended March 31, 2024

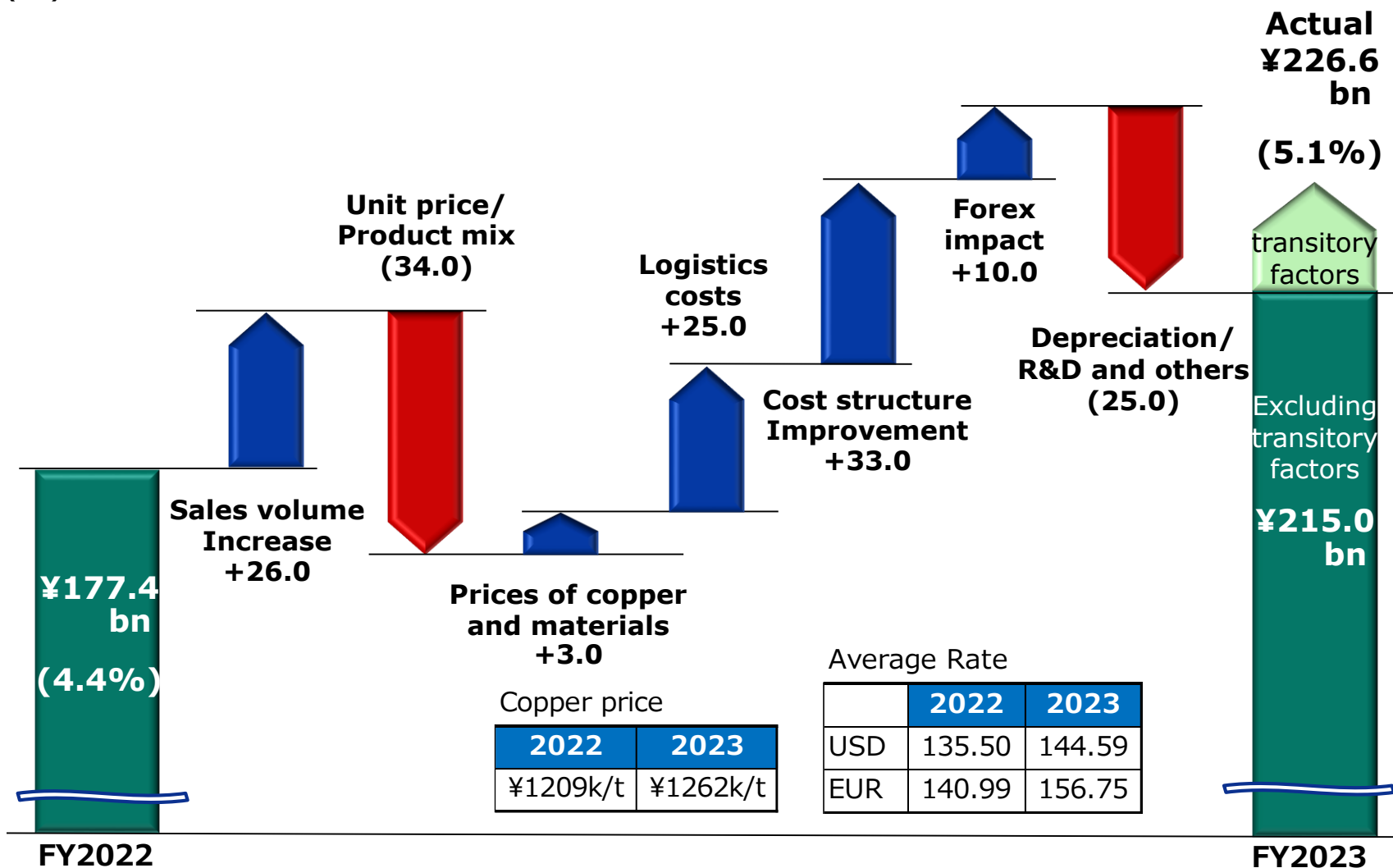
Sumitomo Electric Industries, Ltd.
May 10, 2024

1-1. FY2023 Results (PL)

	FY2022 Actual ^①	FY2023 Revised Plan ^②	FY2023 Actual^③	Growth ③-①	Difference ③-②
¥bn					
Net Sales	4,005.6	4,350.0	4,402.8	+397.3	+52.8
Operating Profit	177.4	215.0	226.6	+49.2	+11.6
Share of profit of investments accounted for using equity method	11.5		20.2	+8.7	
Interest expenses	(16.1)		(29.3)	(13.2)	
Other Non-Operating Income/Expenses	0.5		(2.1)	(2.7)	
Ordinary Income	173.3	198.0	215.3	+42.0	+17.3
Extraordinary Income or Loss	23.1		23.2	+0.1	
Profit before Income Taxes	196.5		238.5	+42.1	
Taxes and Profit Attributable to Non-Controlling Interests	(83.8)		(88.8)	(5.0)	
Profit Attributable to Owners of the Parent	112.7	120.0	149.7	+37.1	+29.7

1-2. OP variation factors from FY2022 to FY2023

(%):OP Rate



1-3. Sales and OP by Segment

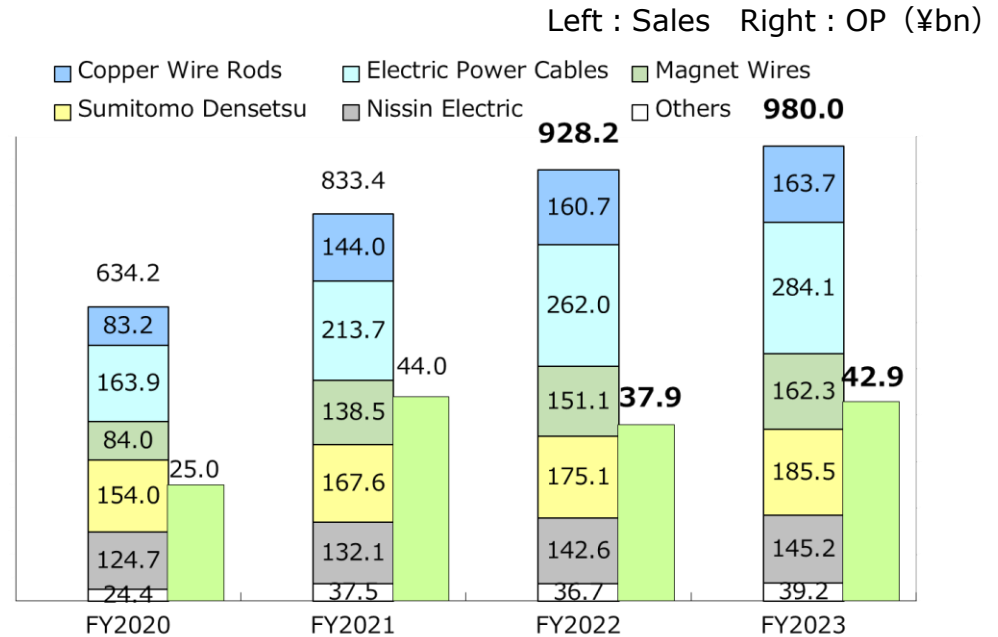
¥ bn	FY2022 Actual ^①		FY2023 Revised Plan ^②		FY2023 Actual ^③		Growth ③ - ①		Difference ③ - ②	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Environment and Energy	928.2	37.9	980.0	42.0	980.0	42.9	+51.7	+5.0	0.0	+0.9
Infocommunications	250.3	21.9	210.0	(4.0)	206.1	(11.6)	(44.3)	(33.5)	(3.9)	(7.6)
Automotive	2,186.8	55.7	2,560.0	132.0	2,596.4	144.7	+409.6	+88.9	+36.4	+12.7
Electronics	366.0	38.3	350.0	24.0	356.5	29.3	(9.5)	(9.1)	+6.5	+5.3
Industrial Materials and Others	363.3	24.0	350.0	21.0	364.2	21.1	+0.9	(2.9)	+14.2	+0.1
Total	4,005.6	177.4	4,350.0	215.0	4,402.8	226.6	+397.3	+49.2	+52.8	+11.6

※Differences between the aggregate of all segments and Total are consolidated eliminations.

1-4. OP variation factors and performance trends by segment

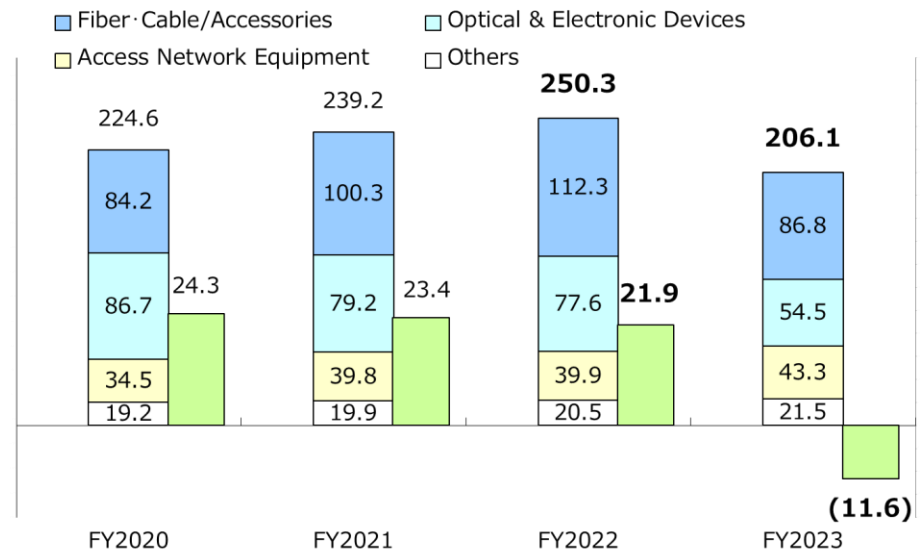
Environment and Energy
[OP]FY2023 : 42.9 billion yen
(+5.0 billion yen from FY2022)

- (+) Increase in number of power cable
- (+) Increase in order volume of rectangular magnet wires for xEV
- (+) Copper price impact: Sales ¥2.0 bn
- (+) OP ¥0.2 bn



Infocommunications
[OP]FY2023 : (11.6) billion yen
((33.5) billion yen from FY2022)

- (-) Decrease in optical fiber·cable and optical & electronic devices due to restrained investment and inventory adjustment by telecom carriers and data centers



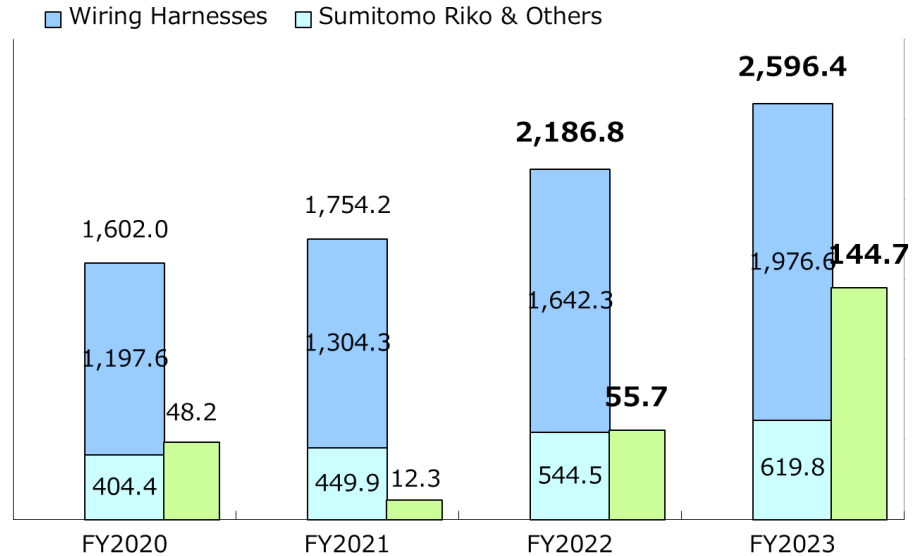
1-4. OP variation factors and performance trends by segment

Left : Sales Right : OP (¥bn)

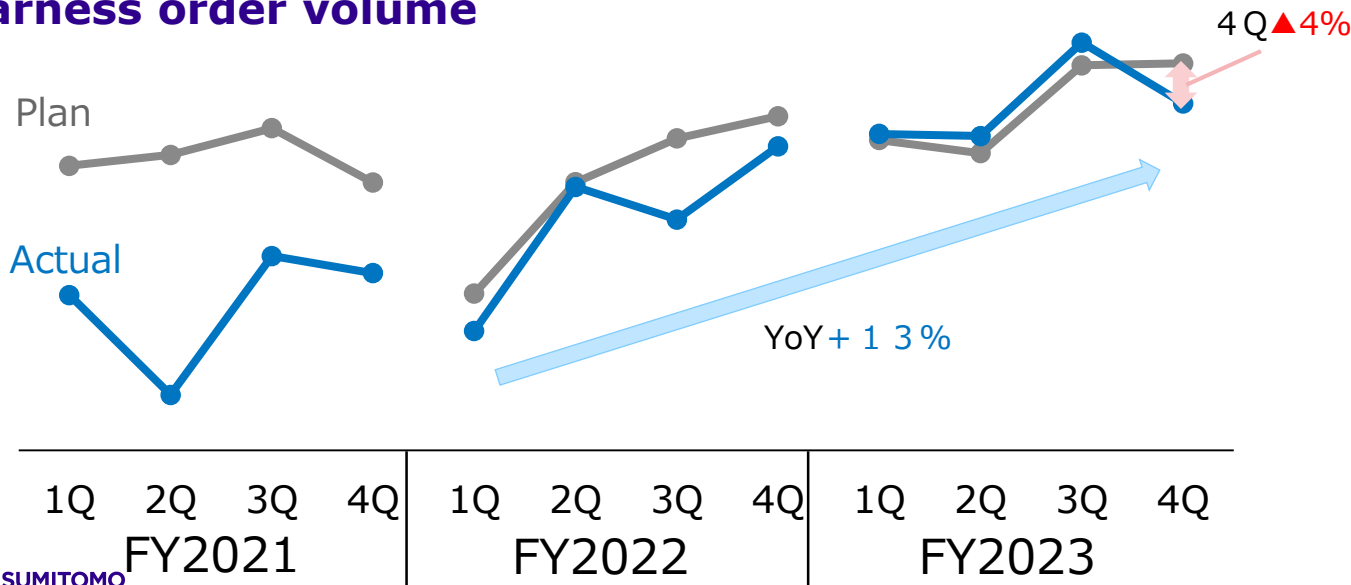
Automotive

[OP]FY2023 : 144.7 billion yen (+88.9 billion yen from FY2022)

- (+) Increase in sales volume of Wiring Harnesses and Sumitomo Riko
- (+) Cost reduction through productivity improvement
- (+) Decline in sea freight to North America



Harness order volume

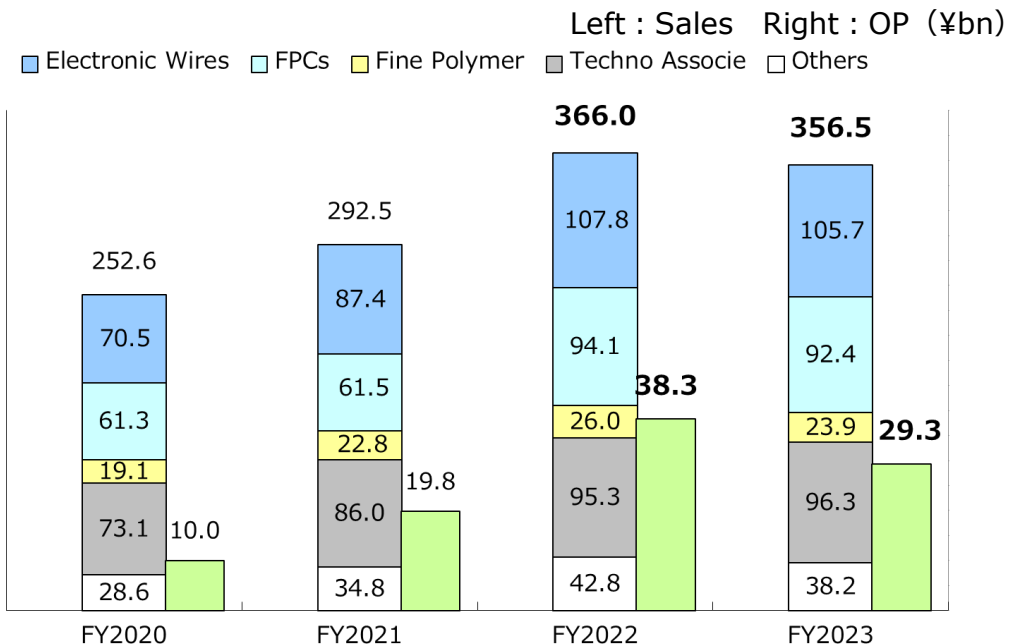


1-4. OP variation factors and performance trends by segment

Electronics

[OP]FY2023 : 29.3 billion yen
((9.1) billion yen from FY2022)

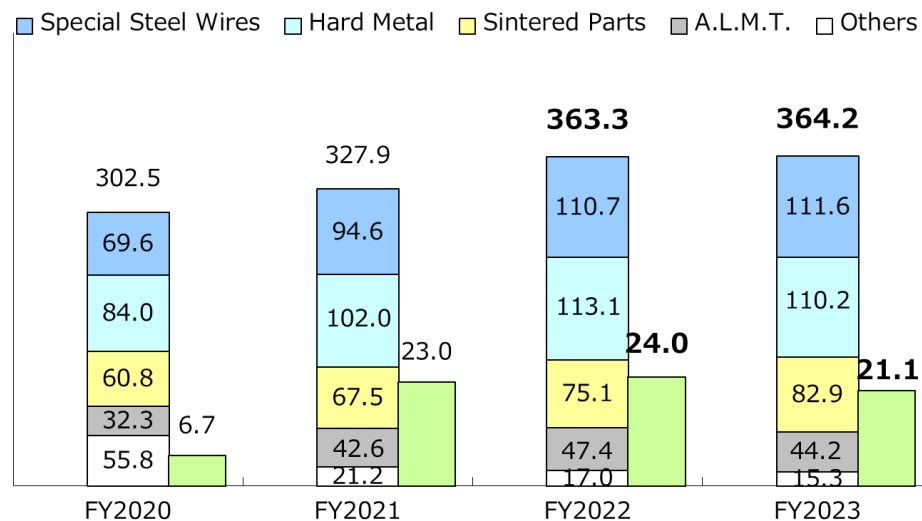
- (-) Decrease in volume of FPCs and electronic wires
- (-) Rising labor costs



Industrial Materials and Others

[OP]FY2023 : 21.1 billion yen
((2.9) billion yen from FY2022)

- (-) Decrease in volume of carbide tools in China and Japan
- (-) Rising labor costs



1-5. BS as of FY2023 end

	¥ bn	FY2022 Atual①	FY2023 Actual②	Difference ②—①		¥ bn	FY2022 Actual①	FY2023 Actual②	Difference ②—①
Cash and Time Deposits		283.4	269.7	(13.7)	Trade Payables		446.0	479.8	+33.9 (FX impact)
Trade Receivables		875.6	912.4	+36.8 (FX impact)	Interest Bearing Debt		960.4	801.5	(158.9) (+40.2)
Inventories		851.2	885.0	33.8 (+55.4)	Other		495.9	652.2	+156.3
Property, Plant and Equipment		1,062.8	1,098.2	35.4 (+61.2)	Total Liabilities		1,902.2	1,933.5	+31.3
Investment Securities		503.8	607.1	103.3	Total Shareholders' Equity		1,628.8	1,738.1	+109.3
Net Defined Benefit Assets		176.0	303.7	127.7	Total Accumulated Other Comprehensive Income		271.1	469.6	+198.5
Other		260.2	289.2	29.0	Non-Controlling Interests		210.9	224.2	+13.3
					Total Net Assets		2,110.8	2,431.9	+321.1
Total Assets		4,013.0	4,365.4	352.4	Total Liabilities and Net Assets		4,013.0	4,365.4	+352.4
					OP ROIC		5.9%	7.2%	
					Pre-tax ROIC		6.6%	7.6%	
					ROE		6.1%	7.3%	

1-6. Statement of Cash Flows

	¥ bn	FY2022 Actual①	FY2023 Actual②	Difference ② - ①
Profit before Income Taxes		196.5	238.5	+42.1
Depreciation and Amortization		196.0	206.3	+10.3
Changes in Working Capital		△22.0	47.6	+69.6
Other		△105.3	△ 99.0	+6.3
Cash Flows from Operating Activities		265.2	393.5	+128.3
Cash Flows from Investing Activities		△147.8	△ 123.8	+24.0
Free Cash Flow		117.4	269.7	+152.3
Cash Flows from Financing Activities		△98.3	△ 292.3	(194.0)
Other		4.8	11.5	+6.7
Increase(Decrease) in Cash and Cash Equivalents		23.9	△ 11.2	(35.1)
Cash and Cash Equivalents at the End of Year		279.4	268.3	(11.2)

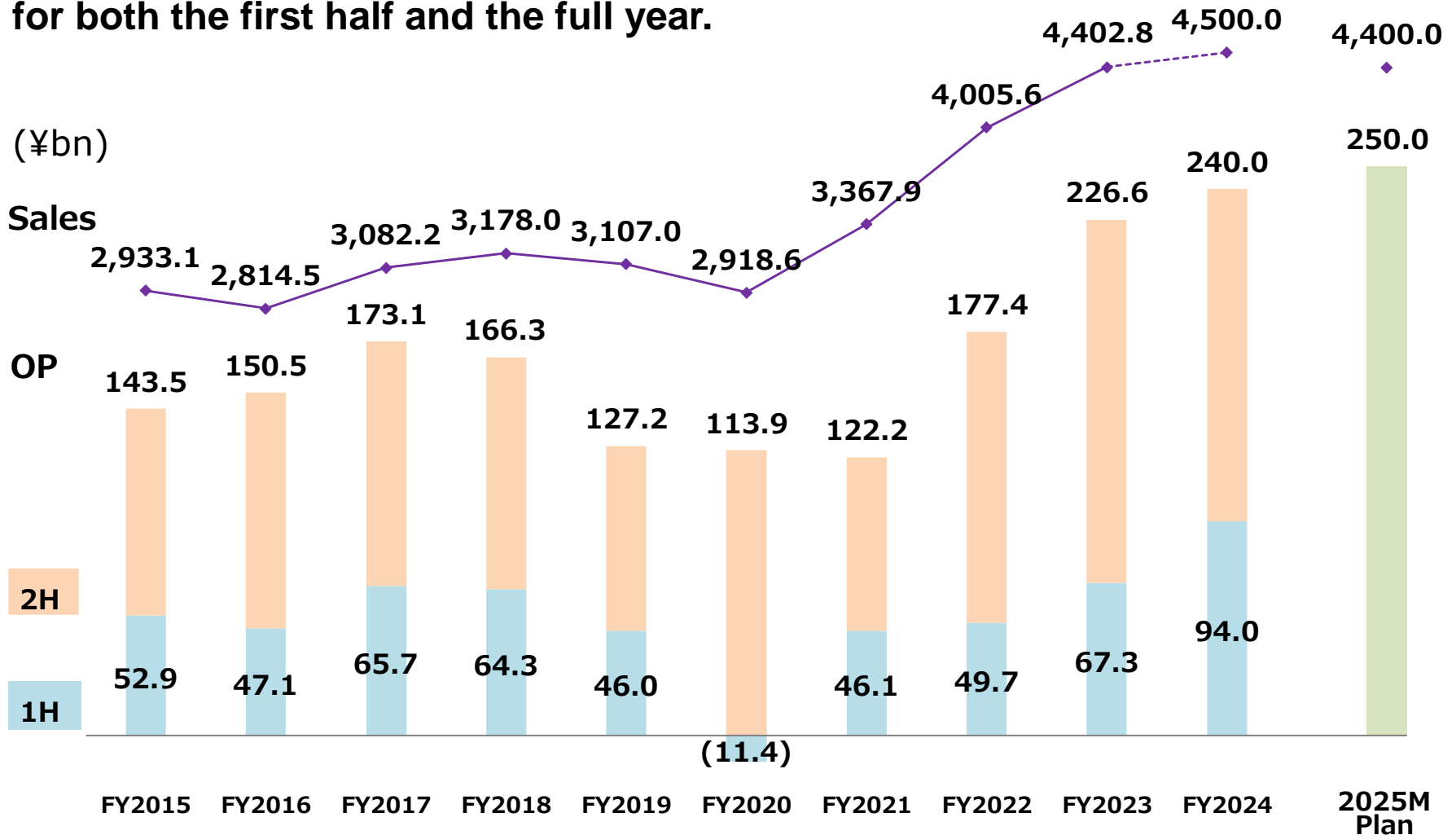
2-1. FY2024 Forecasts (PL)

Announced in
May 2023

	¥bn	FY2023	FY2024		Growth	FY2025
		Actual	1H Plan	Annual Plan		25M Plan
Net Sales		4,402.8	2,180.0	4,500.0	+97.2	4,400.0
Operating Profit		226.6	94.0	240.0	+13.4	250.0
Ordinary Income		215.3	92.0	232.0	+16.7	
Profit Attributable to Owners of the Parent		149.7	50.0	140.0	(9.7)	
Dividend(¥/share)		77	36	72		
	USD	¥145		¥145		¥130
	EUR	¥157		¥155		¥140
	Copper	1262¥k/t		¥1250k/t		¥1200k/t

2-1. FY2024 Forecasts

Aiming for record-high operating profit in FY2024 for both the first half and the full year.



2-2. Sales and OP by Segment

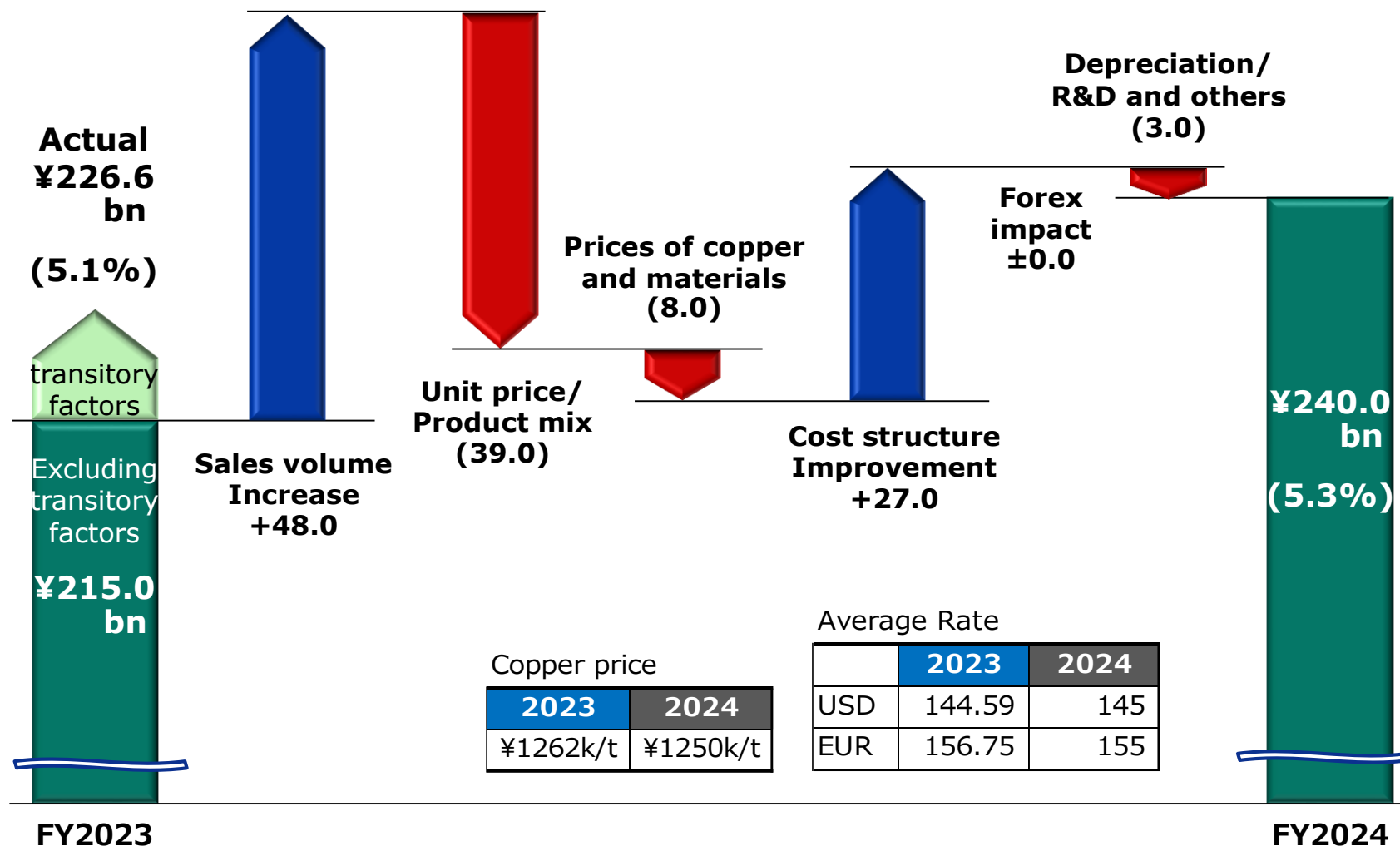
Announced in
May 2023

¥bn	FY2023		FY2024				Difference		25M	
	Actual①		1HPlan		Annual Plan②		② - ①		FY2025 Plan	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Environment and Energy	980.0	42.9	480.0	18.0	1,030.0	51.0	+50.0	+8.1	1,020.0	50.0
Infocommunications	206.1	(11.6)	110.0	0.0	240.0	6.0	+33.9	+17.6	280.0	25.0
Automotive	2,596.4	144.7	1,280.0	52.0	2,610.0	133.0	+13.6	(11.7)	2,500.0	110.0
Electronics	356.5	29.3	180.0	12.0	350.0	21.0	(6.5)	(8.3)	360.0	30.0
Industrial Materials and Others	364.2	21.1	180.0	12.0	370.0	29.0	+5.8	+7.9	390.0	35.0
Total	4,402.8	226.6	2,180.0	94.0	4,500.0	240.0	+97.2	+13.4	4,400.0	250.0

※Differences between the aggregate of all segments and Total are consolidated eliminations.

2-3. OP variation factors from FY2023 to FY2024

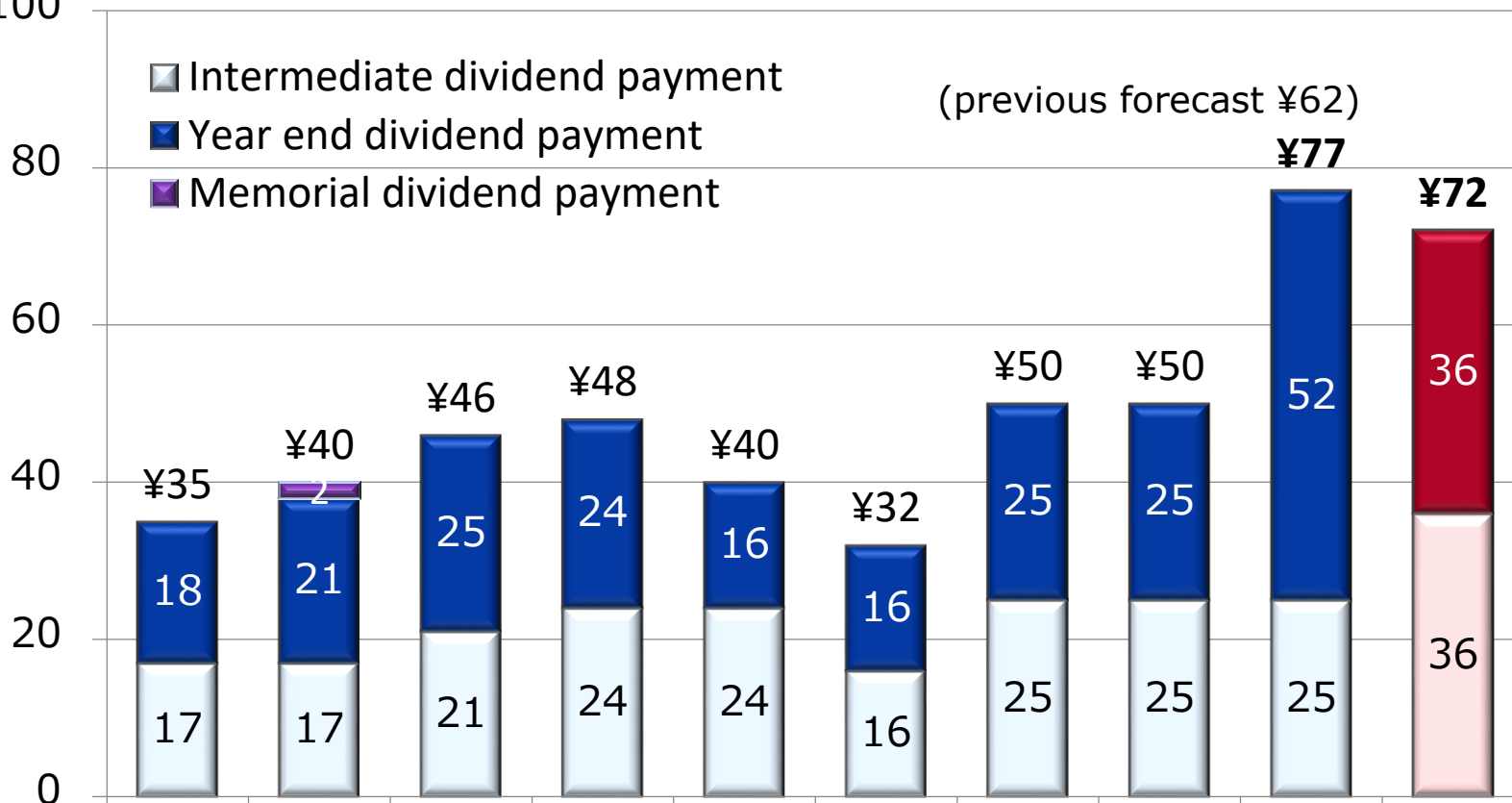
(%):OP Rate



3. Dividend

(¥/share)

100



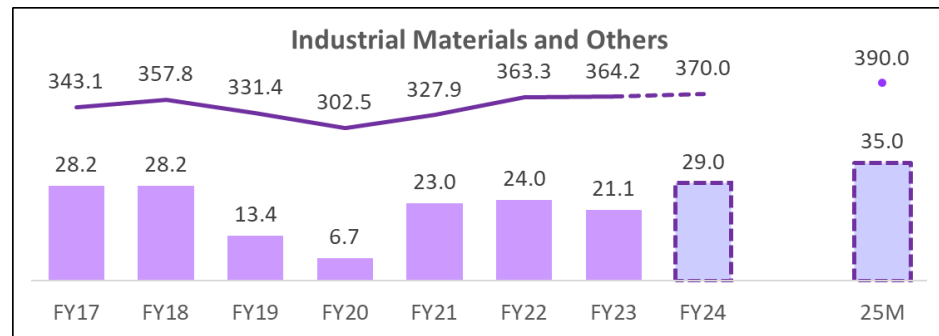
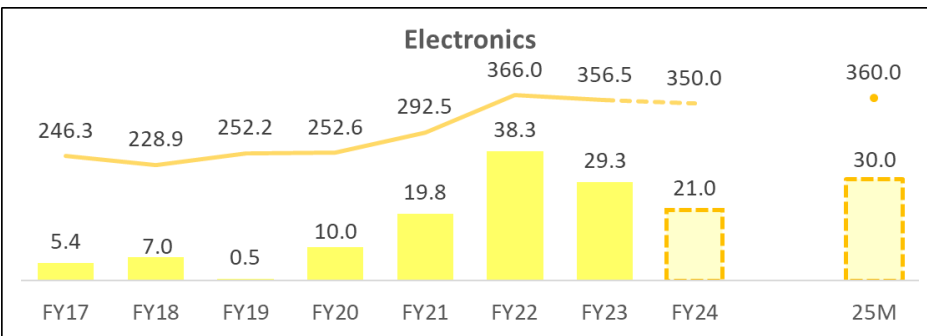
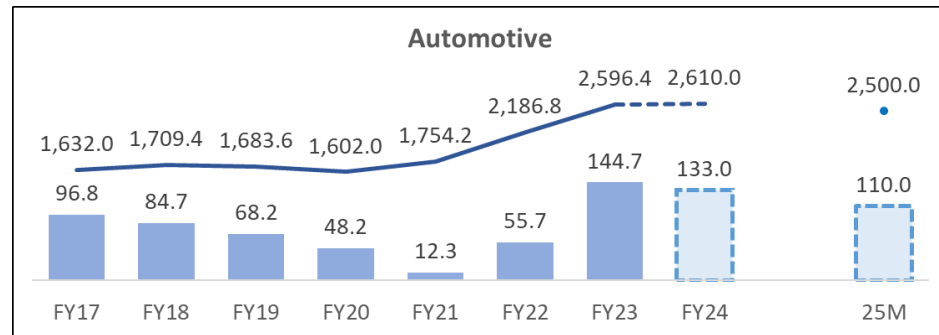
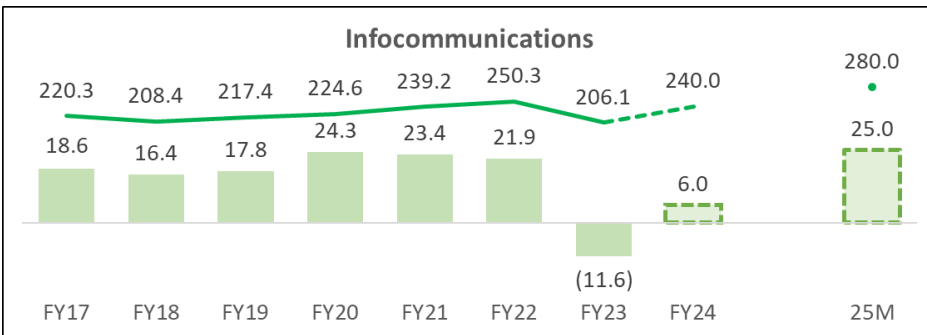
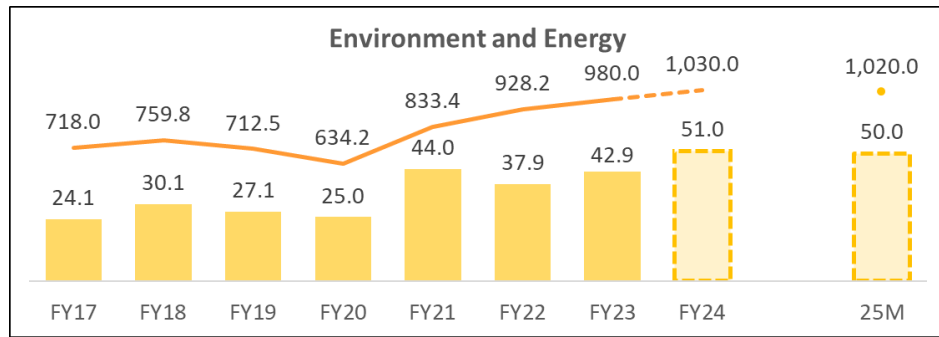
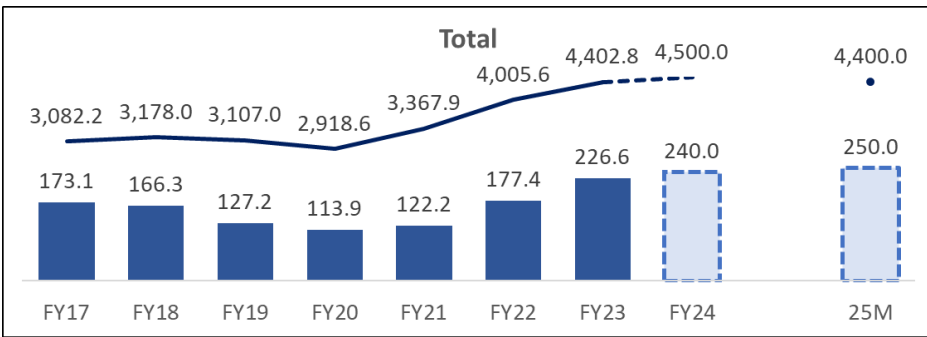
(previous forecast ¥62)

Earnings per share (Yen)

Dividend Payout Ratio

FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
114.73	137.61	154.29	151.38	93.24	72.25	123.49	144.45	191.98	179.52
30.5%	29.1%	29.8%	31.7%	42.9%	44.3%	40.5%	34.6%	40.1%	40.1%

(Reference) Annual Sales and OP

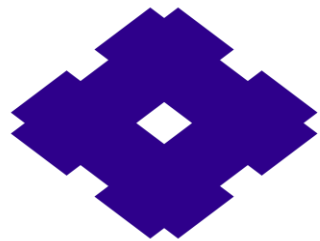


Notes on Perspective Information

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5. Current and future laws and regulations in foreign countries involving trade and other activities.
6. Changes in the market value of securities owned by Sumitomo Electric and its affiliated companies.

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