

Supplementary Sheet for the 1st half of FY2022

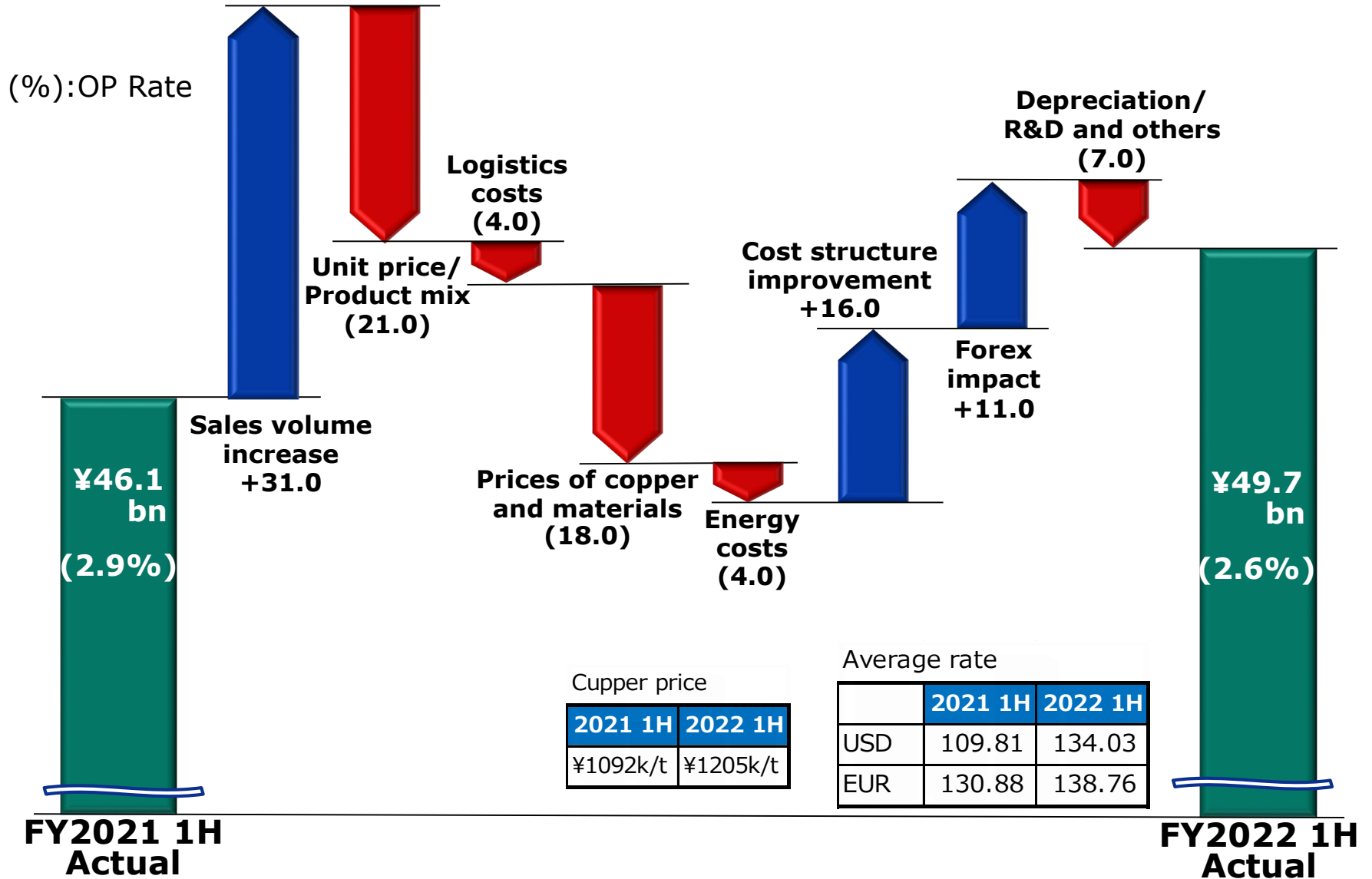
Sumitomo Electric Industries, Ltd.
November 2, 2022

1-1. FY2022 1st half results (PL)

¥bn	FY2021 1H(*) Actual①	FY2022 1H Plan②	FY2022 1H Actual③	Growth ③-①	Difference ③-②
Net Sales	1,570.4	1,800.0	1,891.1	+320.7	+91.1
Operating Profit	46.1	45.0	49.7	+3.6	+4.7
Share of profit of investments accounted for using equity method	13.5		9.9	(3.6)	
Other Non-Operating Income/Expenses	0.6		1.2	+0.6	
Ordinary Income	60.3	50.0	60.9	+0.6	+10.9
Extraordinary Income or Loss	(1.4)		5.4	+6.8	
Profit before Income Taxes	58.9		66.3	+7.4	
Taxes and Profit Attributable to Non-Controlling Interests	(26.5)		(31.2)	(4.7)	
Profit Attributable to Owners of the Parent	32.4	32.0	35.1	+2.7	+3.1

(*) 1H: 1st half

1-2. OP variation factors from FY2021 1st half to FY2022 1st half



1-3. Sales and OP by segment

¥ bn	FY2021		FY2022		FY2022		Growth		Difference	
	1H Actual ^①		1H Plan ^②		1H Actual ^③		③ - ①		③ - ②	
	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Automotive	816.4	△ 1.0	980.0	0.0	1,016.7	(8.0)	+200.3	(7.0)	+36.7	(8.0)
Info-communications	114.8	10.3	120.0	10.0	121.3	12.9	+6.5	+2.6	+1.3	+2.9
Electronics	140.4	8.0	160.0	12.0	178.2	17.7	+37.8	+9.7	+18.2	+5.7
Environment and Energy	377.4	18.6	420.0	11.0	435.0	12.6	+57.5	(6.0)	+15.0	+1.6
Industrial Materials and Others	159.7	10.5	170.0	12.0	185.2	15.0	+25.4	+4.5	+15.2	+3.0
Total	1,570.4	46.1	1,800.0	45.0	1,891.1	49.7	+320.7	+3.6	+91.1	+4.7

※Differences between the aggregate of all segments and Total are consolidated eliminations.

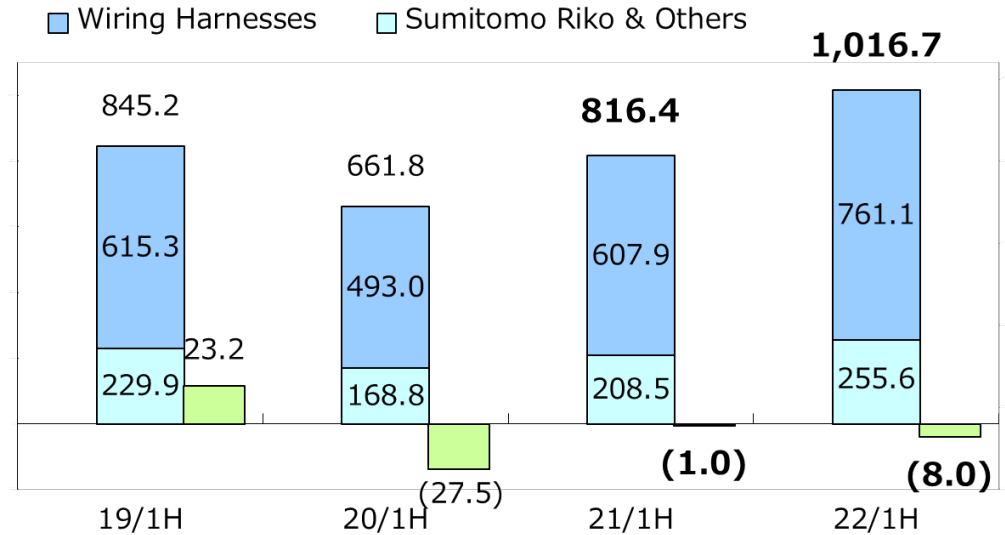
1-4. OP variation factors and performance trends by segment

Automotive

**[OP]22/1H : (8.0) billion yen
(7.0) billion yen from 21/1H**

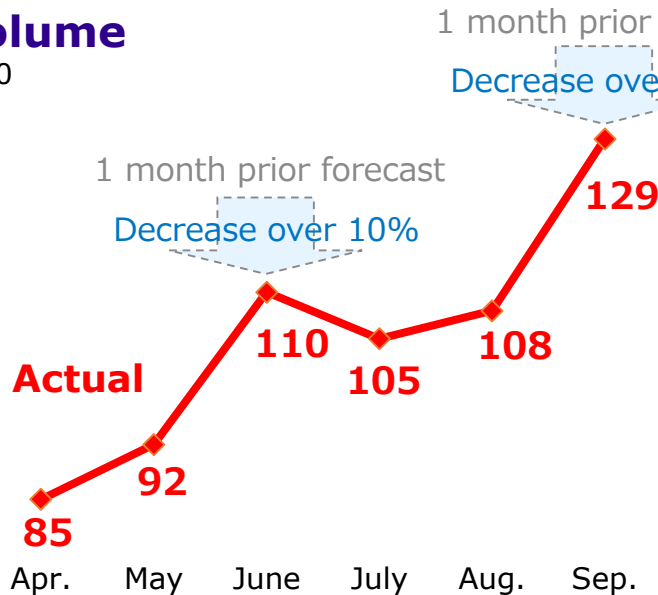
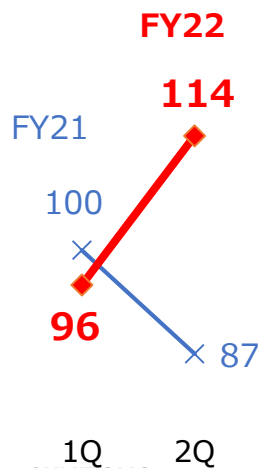
- (+) Increase in sales volume of Wiring Harnesses and Sumitomo Riko
- (-) Increase in material and logistics costs
- (-) Decrease in productivity due to sudden reductions in automobile production

Left : Sales Right : OP (¥bn)



Harness order volume

*Indexed with 21/1Q as 100



Order volume is on recovery trend, but continues to be below the forecast.

Continuing negotiations with customers on rising material and logistics costs.

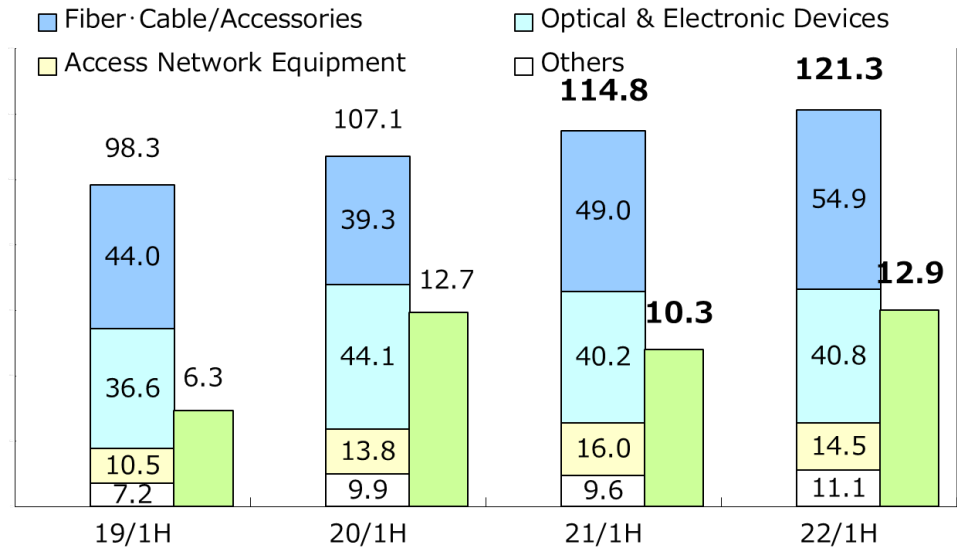
1-4. OP variation factors and performance trends by segment

Infocommunications

[OP]22/1H : 12.9 billion yen (+2.6 billion yen from 21/1H)

- (+) Increase in sales volume of products for data centers
- (+) Price increase in optical fibers
- (+) Forex impact
- (-) Soaring energy costs

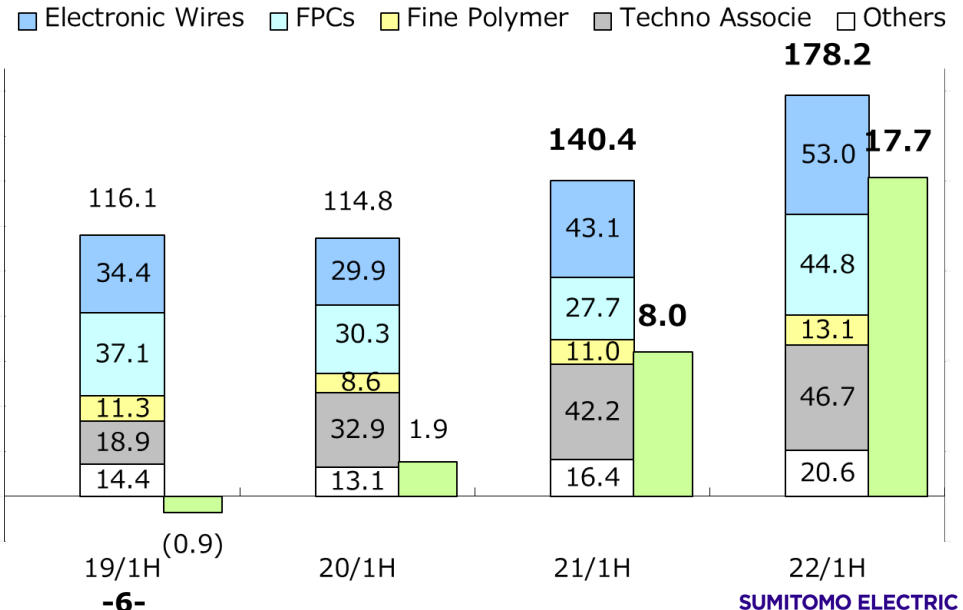
Left : Sales Right : OP (¥bn)



Electronics

[OP]22/1H : 17.7 billion yen (+9.7 billion yen from 21/1H)

- (+) Capturing the demand for FPCs and Electronic Wires
- (+) Improve productivity
- (+) Forex impact

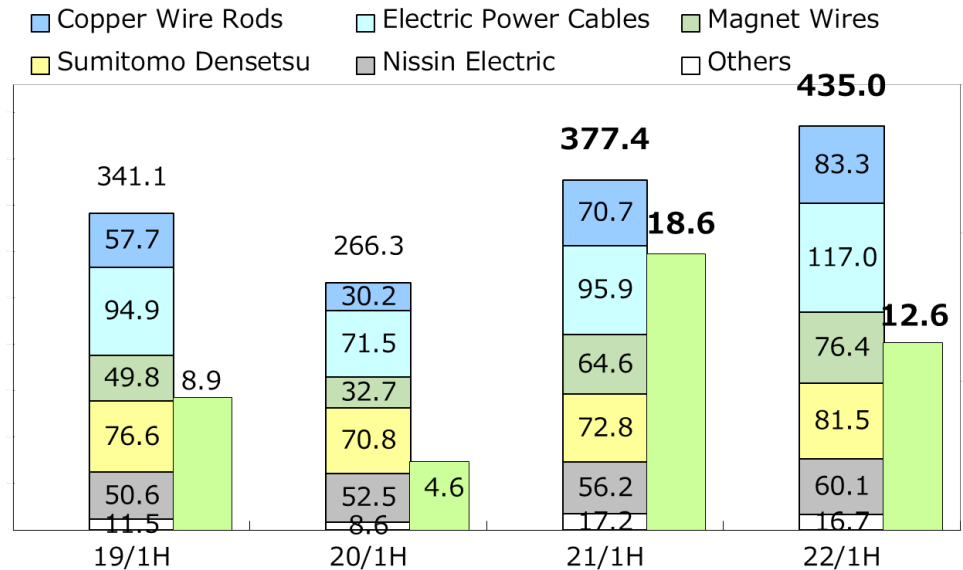


1-4. OP variation factors and performance trends by segment

Left : Sales Right : OP (¥bn)

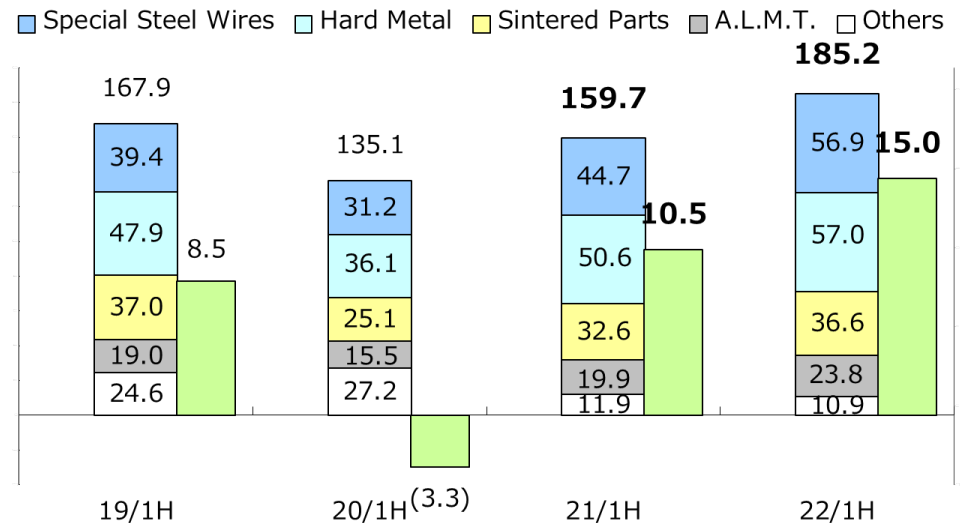
Environment and Energy
[OP]22/1H : 12.6 billion yen
((6.0) billion yen from 21/1H)

- (+) Increase in number of overseas power cable projects
- (+) Increase in order volume of rectangular magnet wires for xEV
- (+) Copper price impact: Sales +¥19.7 bn
- (-) OP ¥ (4.1) bn
- (-) Soaring energy costs



Industrial Materials and Others
[OP]22/1H : 15.0 billion yen
(+4.5 billion yen from 21/1H)

- (+) Increase in order volume of carbide tools
- (+) Forex impact
- (-) Soaring energy costs



1-5. BS as of FY2022 1st half end

	FY2021	FY2022 1H	Difference		FY2021	FY2022 1H	Difference
¥ bn	Actual①	Actual②	② - ①	¥ bn	Actual①	Actual②	② - ①
Cash and Time Deposits	259.6	280.4	+20.8	Trade Payables	445.0	461.9	+16.9
Trade Receivables	814.7	823.8	+9.1	Interest Bearing Debt	859.8	926.3	+66.5
Inventories	844.8	935.3	+90.5	Other	449.7	468.2	+18.5
Property, Plant and Equipment	1,026.8	1,083.6	+56.8	Total Liabilities	1,754.5	1,856.3	+101.9
Investment Securities	443.9	473.9	+30.0	Common Stock and Capital Surplus	270.3	270.2	(0.1)
Other	417.6	417.4	(0.2)	Retained Earnings	1,346.2	1,362.3	+16.1
				Other	436.5	525.6	+89.2
				Total Net Assets	2,052.9	2,158.1	+105.2
Total Assets	3,807.4	4,014.4	+207.0	Total Liabilities and Net Assets	3,807.4	4,014.4	+207.0

1-6. Statement of Cash Flows

	¥ bn	FY2021 1H①	FY2022 1H②	Difference ② - ①
Profit before Income Taxes		58.9	66.3	+7.4
Depreciation and Amortization		88.2	97.6	+9.4
Changes in Working Capital		△75.5	△ 2.8	+72.7
Other		△24.1	△ 36.6	(12.5)
Cash Flows from Operating Activities		47.5	124.5	+77.0
Cash Flows from Investing Activities		△88.8	△ 92.8	(4.0)
Free Cash Flow		△41.3	31.7	+73.0
Cash Flows from Financing Activities		8.9	△ 19.9	(28.8)
Other		0.8	9.1	+8.3
Increase(Decrease) in Cash and Cash Equivalents		△31.6	20.9	+52.6
Cash and Cash Equivalents at the End of Year		219.8	276.5	+56.7

2-1. FY2022 forecasts (PL)

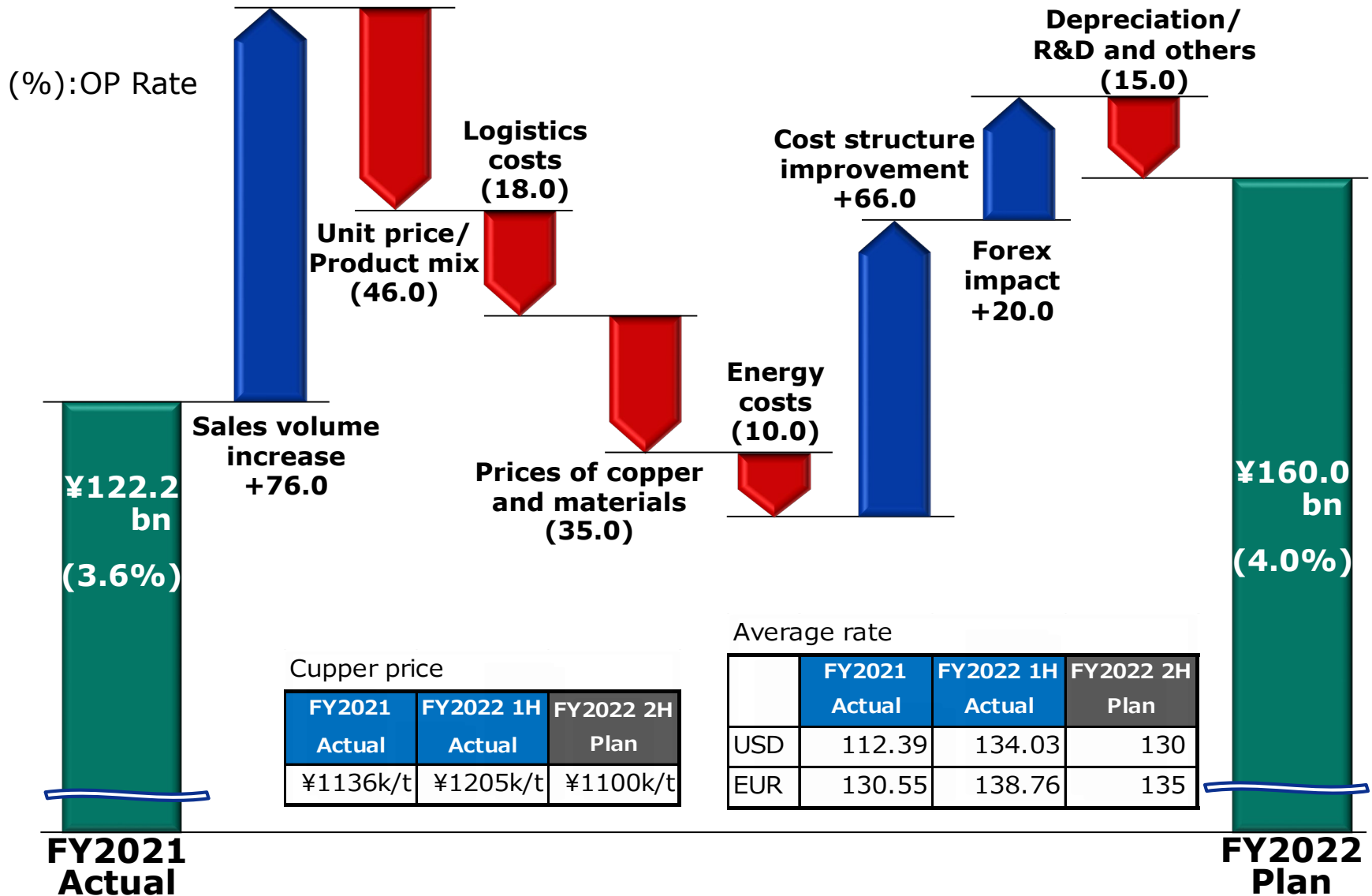
¥bn	FY2021 Actual ^①	FY2022 Previous Plan ^②	FY2022 Revised Plan ^③	Growth ③ - ①	Difference ③ - ②
Net Sales	3,367.9	3,850.0	4,000.0	+632.1	+150.0
Operating Profit	122.2	160.0	160.0	+37.8	0.0
Ordinary Income	138.2	165.0	163.0	+24.8	(2.0)
Profit Attributable to Owners of the Parent	96.3	100.0	100.0	+3.7	0.0
Dividend(¥/share)	50	50	50	0.0	0.0
			(2nd half)		
USD	¥112	¥120	¥130		
EUR	¥131	¥135	¥135		
Copper	¥1136k/t	¥1100k/t	¥1100k/t		

2-2. Sales and OP by segment

	FY2021 Actual ^①		FY2022 Previous Plan ^②		FY2022 Revised Plan ^③		Growth ③ - ①		Difference ③ - ②		
	¥bn	Sales	OP	Sales	OP	Sales	OP	Sales	OP	Sales	OP
Automotive		1,754.2	12.3	2,100.0	46.0	2,170.0	39.0	+415.8	+26.7	+70.0	(7.0)
Info-communications		239.2	23.4	260.0	26.0	260.0	26.0	+20.9	+2.6	0.0	0.0
Electronics		292.5	19.8	320.0	20.0	350.0	27.0	+57.5	+7.2	+30.0	+7.0
Environment and Energy		833.4	44.0	920.0	39.0	950.0	39.0	+116.6	(5.0)	+30.0	0.0
Industrial Materials and Others		327.9	23.0	360.0	29.0	380.0	29.0	+52.1	+6.0	+20.0	0.0
Total		3,367.9	122.2	3,850.0	160.0	4,000.0	160.0	+632.1	+37.8	+150.0	0.0

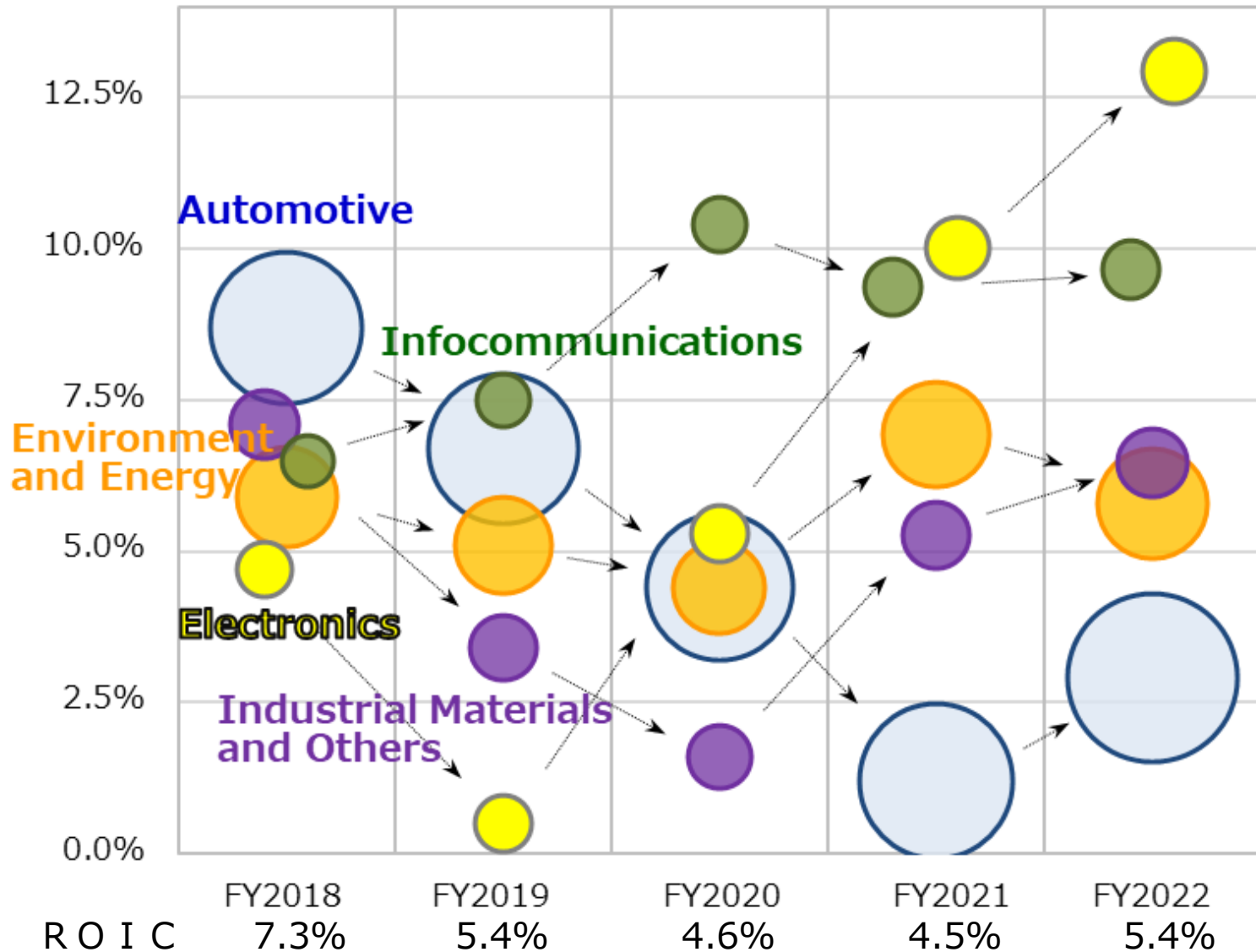
※Differences between the aggregate of all segments and Total are consolidated eliminations.

2-3. OP variation factors from FY2021 to FY2022



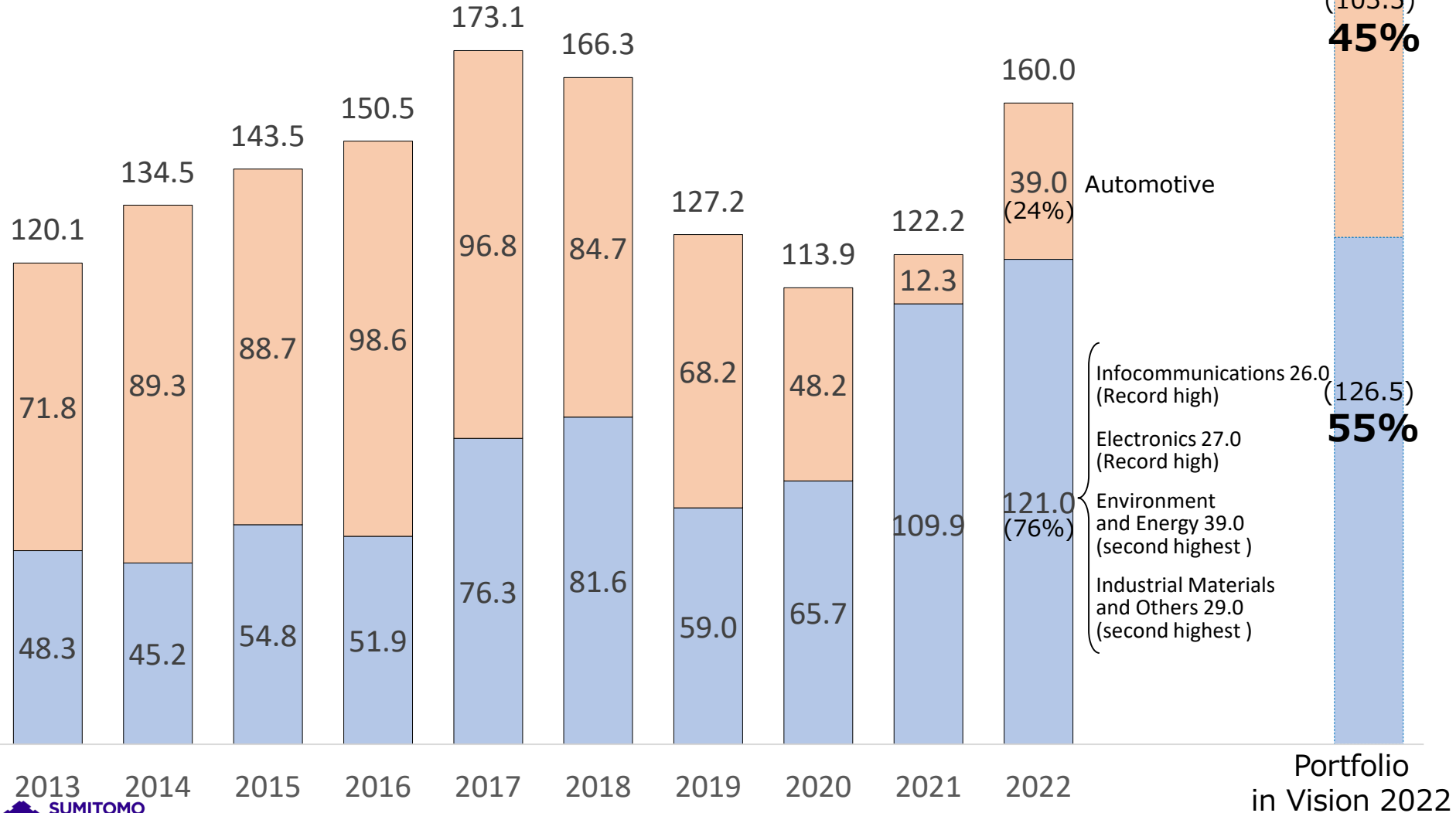
2-4. ROIC by segment

* The areas of the figures are proportional to sales



3. OP portfolio

(¥bn)



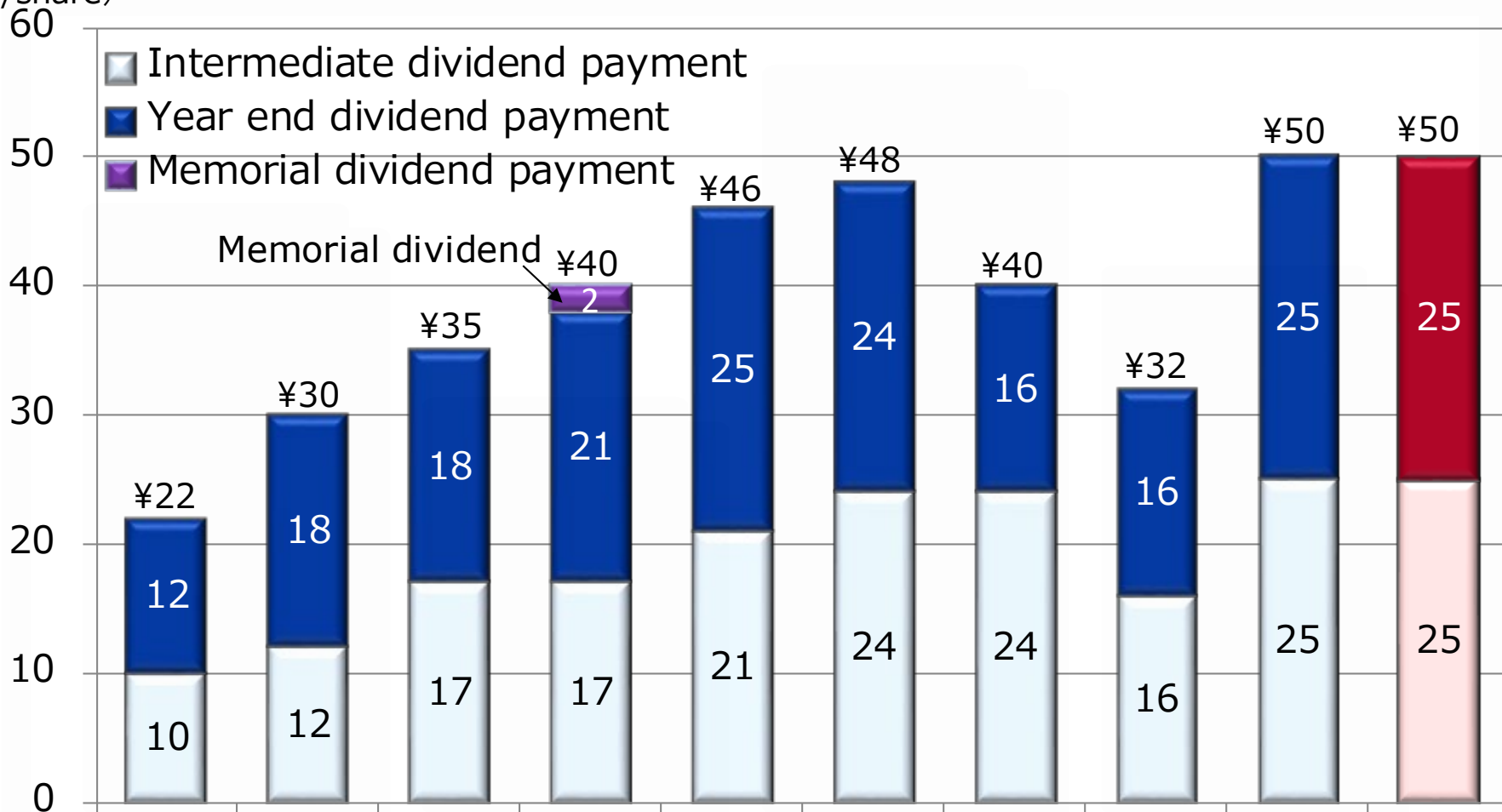
Automotive

Infocommunications 26.0 (Record high)
 Electronics 27.0 (Record high)
 Environment and Energy 39.0 (second highest)
 Industrial Materials and Others 29.0 (second highest)

Portfolio in Vision 2022

4. Dividend

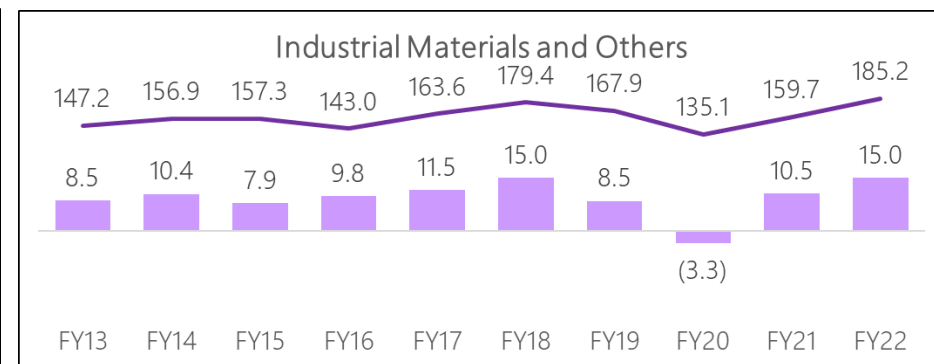
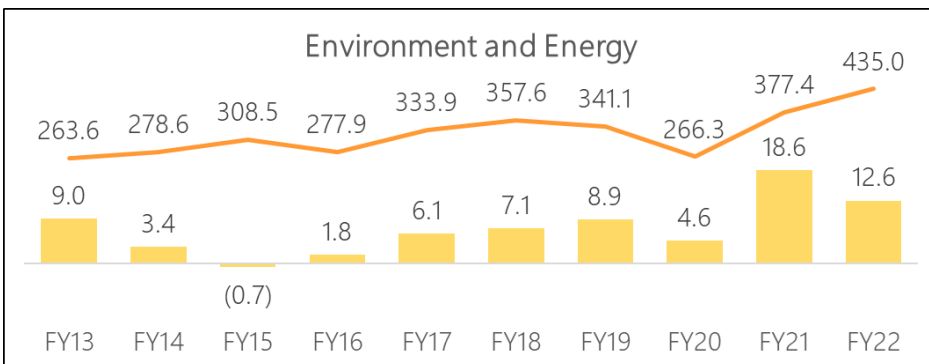
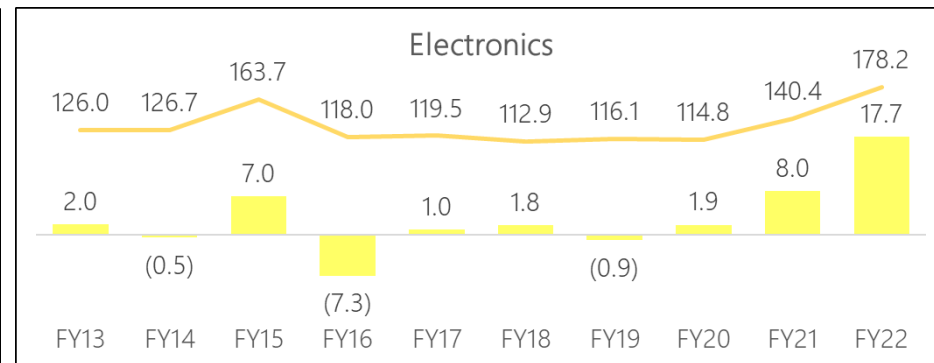
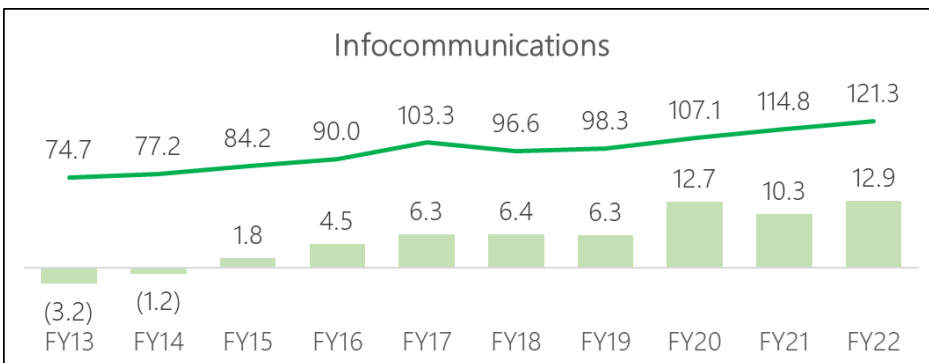
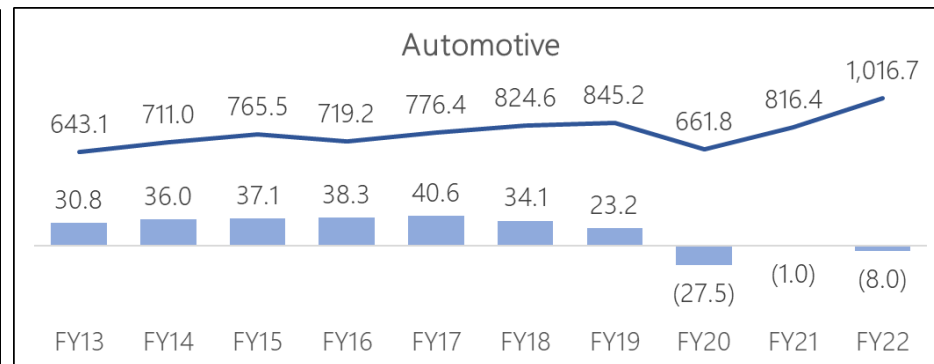
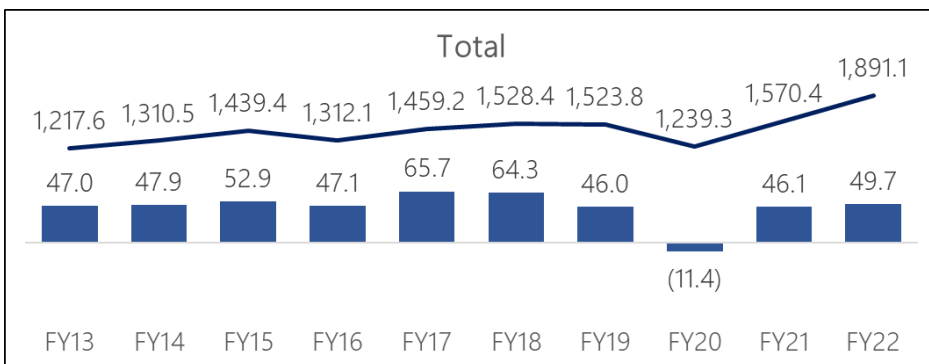
(¥/share)



	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Earnings per Share (Yen)	84.15	151.00	114.73	137.61	154.29	151.38	93.24	72.25	123.49	128.22
Dividend Payout Ratio	26.1%	19.9%	30.5%	29.1%	29.8%	31.7%	42.9%	44.3%	40.5%	39.0%

(Reference) 1st half Sales and OP

line:Sales bar:OP (¥bn)



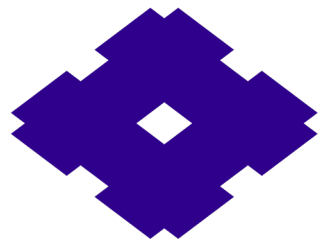
Infocommunications, Electronics and Industrial Materials and Others have achieved record high OP in last 10years.

Notes on Perspective Information

This presentation material contains various outlook and perspective information derived from our own presumptions and judgments based on currently available information on conditions and prospects of each market and economic circumstances such as currency exchange rate fluctuations. All figures and statements with respect to the future performances, projections, and business plans of Sumitomo Electric and its affiliated companies are constituted by those outlook and perspective information. Factors that could cause actual results to differ materially include, but not limited to:

1. Market and economic conditions in the United States, Europe, Japan and other Asian countries, especially increases and decreases in personal consumption and capital expenditures.
2. Fluctuations of currency exchange rates, especially between the Japanese yen and the U.S. dollar, the euro and Asian currencies.
3. The ability of Sumitomo Electric and its affiliated companies to cope with rapid technological development.
4. Changes in financial, management, environmental and other presumptions.
5. Current and future laws and regulations in foreign countries involving trade and other activities.
6. Changes in the market value of securities owned by Sumitomo Electric and its affiliated companies.

There are possibilities that actual sales and profits may be different materially from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update or make public any future performances, projections or business plans after releasing this material.



**SUMITOMO
ELECTRIC**

Connect with Innovation

<https://sumitomoelectric.com/>

SUMITOMO
ELECTRIC
GROUP