

Ingenious Dynamics

FACT BOOK

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CONTENTS

目次

Page

1. P/L Summary

1. 損益概要

1

2. B/S Summary

2. 貸借対照表概要

3. Business Segment Information

3. 事業の種類別セグメント情報

2

- Net Sales and Operating Income by Business Segment

- 事業セグメント別売上高・営業利益

- Breakdown of Each Business Segment

- 各セグメント別売上高の主要製品内訳

(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

1. General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
2. Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
3. Rapid technological development and Sumitomo Electric and its group companies' ability to cope with it.
4. Changes in various assumptions including financial, managerial and environmental ones.
5. Current and future laws and regulations by foreign countries about trading and other activities.
6. Change in market value of securities that Sumitomo Electric and its group companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its group companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられます、これらに限られるものではありません。

- 米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- 米ドル、ユーロ、アジア諸国との各通貨の為替相場の変動
- 急速な技術革新と当社グループの対応能力
- 財務的、経営的、環境的な諸前提の変動
- 諸外国による現在及び将来の貿易規制等
- 当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary
損益概要

(Millions of Yen)
(百万円)

		2014			2015			2016			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net Sales	売上高	638,170	1,310,544	2,822,811	713,302	1,439,415	2,933,089	650,261	1,400,000	2,950,000	(63,041)
Operating Income	営業利益	21,779	47,905	134,457	22,147	52,890	143,476	21,241	55,000	160,000	(906)
Share of Profit of Investments Accounted for Using the Equity Method	持分法による投資利益	7,231	12,384	27,187	5,584	12,229	29,645	8,656	10,000	25,000	3,072
Other Non-Operating Income (Expenses)	その他営業外損益	794	(826)	(1,047)	393	(2,936)	(7,463)	(852)			(1,245)
Ordinary Income	経常利益	29,804	59,463	160,597	28,124	62,183	165,658	29,045	65,000	185,000	921
Extraordinary Profit	特別利益	5,797	52,808	55,410	-	2,994	32,186	2,291			2,291
Extraordinary Loss	特別損失	(348)	(14,441)	(48,940)	(1,951)	(5,807)	(42,985)	(6,590)			(4,639)
Profit before Income Taxes	税金等調整前当期純利益	35,253	97,830	167,067	26,173	59,370	154,859	24,746	(25,000)	(85,000)	(1,427)
Income Taxes	法人税等	6,456	14,764	37,036	8,822	18,415	49,826	853			(7,969)
Profit Attributable to Non-Controlling Interests	非支配株主に帰属する当期純利益	1,921	4,428	10,260	2,071	5,125	14,032	2,368			297
Profit Attributable to Owners of the Parent	親会社株主に帰属する当期純利益	26,876	78,638	119,771	15,280	35,830	91,001	21,525	40,000	100,000	6,245

2. B/S Summary
貸借対照表概要

		2014			2015			2016			1Q
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	
Current Assets	流動資産	1,220,112	1,307,980	1,415,561	1,416,366	1,390,144	1,357,196	1,310,622			
Property, Plant and Equipment	有形固定資産	727,297	750,612	789,775	799,356	789,378	780,120	762,339			
Intangible Assets	無形固定資産	72,381	71,464	67,232	63,158	61,893	51,733	48,895			
Investments and Other Assets	投資その他の資産	572,768	548,612	653,217	674,331	618,862	553,799	550,778			
Total Non-Current Assets	固定資産合計	1,372,446	1,370,688	1,510,224	1,536,845	1,470,133	1,385,652	1,362,012			
Total Assets	資産合計	2,592,558	2,678,668	2,925,785	2,953,211	2,860,277	2,742,848	2,672,634			
Current Liabilities	流動負債	764,677	734,142	809,869	836,023	822,714	771,173	802,006			
Non-Current Liabilities	固定負債	436,409	455,822	469,003	463,507	429,056	410,386	385,818			
Total Liabilities	負債合計	1,201,086	1,189,964	1,278,872	1,299,530	1,251,770	1,181,559	1,187,824			
Shareholders' Equity	株主資本	1,107,624	1,159,299	1,190,940	1,189,888	1,210,289	1,251,787	1,238,640			
Accumulated Other Comprehensive Income	その他の包括利益累計額	94,760	132,925	240,246	248,129	191,813	108,752	59,022			
Non-Controlling Interests	非支配株主持分	189,088	196,480	215,727	215,664	206,405	200,750	187,148			
Total Net Assets	純資産合計	1,391,472	1,488,704	1,646,913	1,653,681	1,608,507	1,561,289	1,484,810			
Total Liabilities and Net Assets	負債・純資産合計	2,592,558	2,678,668	2,925,785	2,953,211	2,860,277	2,742,848	2,672,634			

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(Business Segment)	(セグメント区分)	2015						2016	Change (②) - ①	
		1Q①	2Q	1st Half	3Q	4Q	2nd Half			
Automotive	Net Sales	自動車	売上高	388,062	377,447	765,509	388,400	388,076	776,476	1,541,985
	Operating Income		営業利益	18,883	18,175	37,058	26,275	25,321	51,596	88,654
Infocommunications	Net Sales	情報通信	売上高	41,206	42,997	84,203	47,721	52,764	100,485	184,688
	Operating Income		営業利益	4	1,774	1,778	3,474	6,651	10,125	11,903
Electronics	Net Sales	エレクトロニクス	売上高	75,853	87,861	163,714	92,944	55,363	148,307	312,021
	Operating Income		営業利益	1,231	5,731	6,962	4,629	(1,388)	3,241	10,203
Environment and Energy	Net Sales	環境エネルギー	売上高	146,852	161,642	308,494	157,824	193,225	351,049	659,543
	Operating Income		営業利益	(1,166)	478	(688)	3,395	10,697	14,092	13,404
Industrial Materials and Others	Net Sales	産業素材他	売上高	80,395	76,892	157,287	77,834	77,033	154,867	312,154
	Operating Income		営業利益	3,348	4,586	7,934	5,209	6,091	11,300	19,234
Eliminations and Corporate	Net Sales	消去又は全社	売上高	(19,066)	(20,726)	(39,792)	(19,877)	(17,633)	(37,510)	(77,302)
	Operating Income		営業利益	(153)	(1)	(154)	96	136	232	78
Consolidated Total	Net Sales	連結合計	売上高	713,302	726,113	1,439,415	744,846	748,828	1,493,674	2,933,089
	Operating Income		営業利益	22,147	30,743	52,890	43,078	47,508	90,586	143,476
				360,968	730,000	1,480,000	19,253	38,000	89,000	370
				42,787	90,000	210,000	1,082	0	13,000	1,078
				57,384	140,000	310,000	(3,885)	4,000	12,000	(5,116)
				134,330	310,000	690,000	(556)	2,000	21,000	(12,522)
				72,566	150,000	320,000	5,202	11,000	25,000	1,854
				(17,774)	(20,000)	(60,000)	145	0	0	1,292
				650,261	1,400,000	2,950,000	21,241	55,000	160,000	(63,041)
				21,241	55,000	160,000				(906)

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

